

Artful dodges How Sotheby's woos American millionaires Summer silhouette The fashion on the streets is long, lean and white Visitor from space Halley's comet returns to a scientific welcome Out at the front Digby Anderson on Sicily, where stomachs are worn with pride

Portfolio

Two readers share The Times Portfolio competition weekly prize of £20,000. Mrs Betty Simpson of Ferndown, Dorset, and Mr Ivan Thorlow, of Redhill, Surrey, each receive £10,000. No one won the daily prize of £2,000, so today's prize is £4,000. Portfolio list, page 16; rules, and how to play, Information Service, back page

Electricians double 'no strike' deals

The Electrical, Electronic, Telecommunication and Plumbing Union is about to double the 14 no-strike deals it has signed. Mr Eric Hammond is general secretary, said on the eve of the union's biennial conference. Nearly 10,000 employees are covered by the deals. Page 2

\$2,200,000 for Beatles' Rolls

The multi-coloured Beatles Rolls-Royce painted by John Lennon was sold for more than \$2,200,000 by Sotheby's in New York to a Canadian magnate who will use it to publicize Vancouver's 'Expo 86'. Page 5

Steel expo

A Commons select committee is to report that it opposes the closure of Ravenscraig or Llanwern steelworks as proposed by the British Steel Corporation. Page 2

Mugabe threat

Mr Robert Mugabe has promised to 'make life difficult' for Zimbabwe's whites who voted for Mr Ian Smith in the elections. Page 4

In Broadmoor

The first journalist allowed inside Broadmoor for five years begins a series describing life in Britain's most secure special hospital. Page 4

Privatized tuition

The teaching of Arabic to external students at London University is likely to be taken over by a commercial company, which may also teach the language to first-year undergraduates. Page 3

Peres storm

Mr Shimon Peres faces strong opposition and a period of labour unrest as he tries to force through a three-month programme of cuts to stabilize Israel's economy. Page 6

Poison words

Poison pen letters have been sent to Fizza Whitbread, Britain's Olympic evelin bronze medal winner and her mother, Margaret, a national javelin coach. The letters are believed to criticize Mrs Whitbread in her role as coach. Page 21

Leader page, 13 Letters: On taxation, from Mr Tony Christopher, and Mr C. N. Beattie, QC; violence in sport, from Mr C. Thornycroft-Smith

Leading articles: European summit; Gorbachov and Geneva; Israel-Vatican relations Features, pages 10-12

Changing attitudes to public freedom; how Zimbabwe was almost still-born; Anne Sofer on the stump in Brecon. Spectrum: newspapers making news. Monday Page: the doctor who made history

Obituary, page 14 Mr Cyril Randolph, Dr Hanns Swarzenski Classified, pages 23-25 La crème de la crème; educational

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Hostages' 18-day ordeal nears its end on road to Damascus

Syria ends Beirut drama with secret deal

Escorted by dozens of Lebanese Shia Muslim gunmen and then by Syrian troops, the 39 American hostages in Beirut were driven to freedom and safety in Damascus last night. They were then to be flown to Frankfurt on an American plane. Syria had secretly contacted two of the most extreme Shia Muslim leaders in Lebanon and ordered them to secure the release of the four Americans who were being held captive by the original hijackers of the Trans World Airlines jet in Beirut. President Assad was personally involved in telling Sheikh Sohbi Tuhaik, the spiritual leader of the Hezbollah 'Party of God', and Abbas Mousawi, the man effectively the Hezbollah military leader in the eastern Lebanese city of Baalbek, that Syria would break off all links with their extremist Shia movement if the four Americans - at least one of whom was an US navy diver - were not freed within 12 hours. Even then, however, the hostages release, another secret agreement for the release of Lebanese prisoners in Israel - endangered by further demands from the Hezbollah. The 39 jubilant hostages crossed the frontier into Syria just after nine o'clock last night and arrived at the city's Sheraton hotel still unaware that until only four hours before their departure from Beirut, their release - itself dependant upon the liberation of 735 prisoners by the Israelis within the next 48 hours - was endangered by the Hezbollah members who hijacked the

American embraces Arab in farewell

From Robert Fisk, Beirut

They looked for all the world like tired businessmen, exhausted after an overseas trip that had proved to more arduous than usual, 39 average Americans from average homes, polite, courteous, quite open in what they had to say, decent, good people who managed to express generosity towards their captors without being servile. They sat yesterday awaiting their freedom, in eight rows of children's desks in a school playground, curiously unself-conscious, as if they were merely the extras in an epic production who had still not learned their parts. There were no tears or emotional statements. One of the few moments of silence came from Jeffrey Inpalls, a tall man in his early twenties, with a neat mustache. He was one of the four hostages held separately from the other hijacked Americans, a US Navy diver who stood almost to attention when he spoke. But when I asked him about his murdered friend and colleague, Robert Steinhilber, he paused for several seconds. "He was in the row in front of me on the plane," he said. "I didn't see it. I can say nothing about it, nothing." There was just the hint that his voice might have broken if he had continued. There was one other moment of contemplation, after Ali Hussein, a rather dour official in the Amal militia movement, rose to speak to the hostages. They sat silently at their desks as he said goodbye to them and added the following words: "We are very sorry you suffered... I want to thank



Three of the Americans leaving Beirut in a Red Cross car on their way to Damascus.

Jerusalem (AP) - Israel may begin to gradually release some Lebanese prisoners now that the American hostages have been freed, officials said yesterday. Mr Yitzhak Rabin, the Defence Minister, said in an American television interview that Israel intended to release all the detainees, but he did not say when.

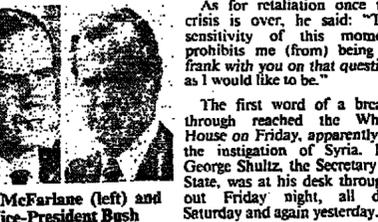
Mr Herzberg, one of the four held separately, you and say we're especially sorry for the friend we have lost... It was the only reference that Amal made to Robert Steinhilber's murder. The hostages sat in silence for a few seconds. Then they clapped Hussein. In some ways, it was almost as surreal to see the 39 Americans gathered in the West Beirut suburb of Bouj al-Barajneh as it must have been to sit at those desks and to think of going home. Most of them expressed gratitude to the gunman who had taken them from the original hijackers. Several put their arms around the gunman standing in the schoolyard, Middle America and militant Islam captured together in a unique, unrepeatable moment. The gunmen were unshaven, rough-looking men, the Americans dapper in fitted shirts, healthy and pink-faced. From the balconies of the slum houses above the playground, the people of Bouj al-Barajneh watched this peculiar spectacle, the women around the white headscarves, their bearded menfolk puffing on cigarettes. One armed man with an anti-tank rocket pushed into the back of his trousers, handed a Koran to an elderly American. A middle-aged Lebanese man in an open-neck shirt and green jacket handed red roses and yellow carnations to the hostages. The television cameras took it all in, of course, as they were meant to, but the hostages daily pushed the flowers into buttonholes and the pockets of T-shirts. Continued on back page, col 1

Continued on back page, col 3

US gives a pledge of no retaliation

From Christopher Thomas, Washington

The United States gave what amounted to an assurance of no retaliation early yesterday morning, in response to a demand by Mr Nabih Berri, the Shia Muslim leader. The State Department said: "The US intention of releasing the detainees under its control. Mr George Bush, the Vice-President, said last night: "There has not been linkage. We have bent over backwards to see that there is no linkage. There are no guarantees with Israel or anything of that nature. There just aren't." Mr Bush, interviewed via satellite from Paris, acknowledged that the arrangements could be construed as a deal. But no matter how agonizing the hostage situation, the United States could not make a deal. "We can talk but we simply cannot ask for a knuckling under to the demands of hijackers. We have not done that." As for retaliation once the crisis is over, he said: "The sensitivity of this moment prohibits me (from) being as frank with you on that question as I would like to be."



Mr McFarlane (left) and Vice-President Bush

Brighton charge: man in court today

By Stewart Tendler, Crime Reporter

The Belfast man charged with the bomb attack at the Grand Hotel in Brighton last October and the murder of five people, is due to appear with others at a London court today, amid tight police security. Patrick Joseph Magee, aged 34, unemployed, was charged on Saturday with a total of eight counts, six of them linked to the Brighton bombing, after being flown to London from Glasgow under police escort. Four others, two men and two women, were brought from Glasgow with Mr Magee and charged of conspiring with him in explosives offences this year. A man who was held in London last week was also charged with the offence, and a woman arrested at the same time was charged under the Prevention of Terrorism Act. The seven are due to appear this morning at Lambeth magistrates' court, a small courthouse in south London often used for high security cases. Over the weekend the group were held at Paddington Green police station, west London, where police maintained a tight check on the building's perimeter. The charges against Mr Magee are: 1. On a warrant from Greenwich magistrates' court dated September 1980 he is charged contrary to section 3 (1)(B) of the Explosives Substances Act, 1883 that between January 10 and February 12, 1979, he had in his possession 3.5 kilograms of Frangex explosives and 76 detonators, with intent by means thereof to endanger life. 2. Contrary to section 2 of the Explosives Substances Act, 1883 and section 7 of the Criminal Jurisdiction Act, 1975, on October 12 last year unlawfully and maliciously causing by an explosive substance an explosion of a nature likely to endanger life, or cause serious injury to property at the Grand Hotel, Brighton. 3. Under common law with the murder of Mr Eric Taylor, aged 54, chairman of the Conservative Party's North-west area, at the Grand Hotel October 12. 4. Under common law with the murder of Sir Anthony Berry, aged 59, Conservative MP for Enfield Southgate, at the Grand Hotel on October 12. 5. Under common law with the murder of Mrs Roberta Wakeham, aged 45, wife of Mr John Wakeham, the Chief Whip, at the Grand Hotel on October 12. 6. Under common law with the murder of Mrs Jeanne



Mr Herzberg, one of the four held separately.

Continued on page 2, col 7

Scargill set to win battle over rules

From Donald Macintyre, Labour Editor

Mr Arthur Scargill, president of the National Union of Mineworkers, looks increasingly certain to secure the bulk of the bitterly controversial constitutional changes his executive is proposing to the union's special rules revision conference in Sheffield later this week. There was increasing pessimism last night among opponents of key elements of the 100-page rule change package after the disclosure of a debating procedure which will significantly reduce their chances of commanding a high enough majority to defeat them. The changes threaten a serious split, and possible legal conflict, with the union. Leaders of the 30,000 Nottinghamshire miners, most whom worked during the strike, insisted yesterday they would refuse to implement the rule changes at the risk of expulsion from the union. In a separate development Mr Scargill announced that he, the vice-president, Mr Mick McGahey, and the national secretary, Mr Peter Heathfield, would not be accepting nomination this week as trustees of the union. The move could pave the way for an end to the receiver-ship being executed by Mr Michael Arnold. In particular, plans to deprive Mr Scargill of his casting vote and thus put him beyond the

Brighter outlook for July

Flaming June ended in a damp drizzle across much of Britain yesterday, with little hope of July being a scorcher. The London Weather Centre confirmed that it had been the wettest June since 1971, the coolest since 1977, and the dullest since 1979. Rainfall for the month totalled 3.7ins, the average is 1.87ins; the temperature was below normal, 64 or 65 degrees F instead of 68 degrees F, and there were 151 hours of sunshine as against the normal 210 hours. This week promises an improvement. Today there is expected to be a fair amount of cloud and the odd outbreak of showers during the day, but from then on a gradual build up of pressure will bring, by this summer's standards, a reasonably settled period, a London Weather Centre spokesman said. In southern Britain temperatures will be in the seventies with south east England in general and Sussex in particular being promised up to 75 degrees F (24 degrees C), while western Scotland will find it colder. The more sheltered Eastern seaboard of Scotland will enjoy temperatures around 70 degrees F. The spokesman added: "There's going to be a reasonable amount of sunshine during the week in most places, but the sunny periods will not be unbroken. "It is not going to be a heatwave, but certainly more summery type weather than we've had for the past month."

Continued on page 2, col 6

Continued on page 2, col 7

Thatcher incensed by EEC vote

From Ian Murray, Milan

An extremely bad-tempered EEC summit ended here on Saturday with the Community in serious disarray, after Britain, Greece and Denmark had been outmanoeuvred in a divisive vote called in the name of 'European union'. To the undisguised fury of Mrs Thatcher there is to be a special 'intergovernmental conference' to discuss changes to the Treaty of Rome; changes which Britain and Denmark have already said they will never accept. President Mitterrand, one of the seven to vote for the conference, said the summit had sorted out "those in favour of a strong, united Europe from those who are hanging back". He expected this to be finally cleared up at the next summit in Luxembourg at the end of the year. His comments have re-kindled speculation about a two-tier Europe, with the original six members plus Ireland on one level and Britain and the dissident Greeks and Danes on another. The furious argument inside the meeting overshadowed other agreements reached, to press ahead with tearing down the internal frontiers of the Community to create a new-technology Europe, and to set up a 500,000 tonne cereal store to fight famine in Africa. But these points were scarcely noticed. The debate also put an end to the real progress being made towards co-ordinating community foreign policy along lines suggested by Britain, France and West Germany. That subject is now to go to the intergovernmental conference as well. Mrs Thatcher had gone to Milan seeking a kind of gentleman's agreement to accept more majority voting, while protecting but limiting the right of veto. Signor Bettino Craxi, the Italian Prime Minister chairing the summit, insisted that the only way to streamline decision-making was through treaty amendments going away with the veto in certain areas. An intergovernmental conference was needed for this, he argued, and when Mrs Thatcher refused to accept it, he called a vote for the first time at a summit. An amazed Mrs Thatcher was defeated. Afterwards she said the coming conference was just an excuse for not taking decisions. "I am not particularly irritated. It was just a last opportunity."

But Mr Bernard Ingham, her spokesman, had another version of her mood. "She has but one emotion - fury," he said. "The Richter scale ceases to operate when it applies to her. It is not irritation to the Prime Minister. It is total volcanic eruption. Krakatoa has nothing on it." Summit dissent, page 6. Leading article, page 13

Excalibur may take sword to insurers

From Mitchell Platts, Monte Carlo

The high incidence of holes in one on this summer's European golf circuit has caused a contractual row between sponsor and its insurers which may yet have to be settled in court. The sponsors, the European Distributors for Excalibur cars, signed a deal with the European Professional Golfers' Association whereby the first player to score a hole in one in each of this year's tournaments would receive one of their luxury, custom-built cars, worth about £60,000. They also insured themselves against the possibility of this happening, but they say, the insurers have broken the contract because so many players were achieving what for most club golfers is mere fantasy. It has been calculated that a professional golfer stands a 3,708 to one chance against holding in one, as compared with 42,952 to one for an average club golfer. Yet since the start of the European tour in April seven players have earned the right to an Excalibur car. Some have accepted a cash prize of £20,000 instead, but in no case, according to Excalibur, have the insurers paid up. had re-insured with Lloyd's of London. Excalibur is threatening to take the insurers to court in Monaco where the deal was signed if they do not pay up. The row came to light over the weekend in Monaco, after Isao Aoki, of Japan, held in one during the Monte Carlo Open on Friday. He is in fact the eighth player to hole-in-one on the European tour this summer. Gerasimo Delfino, of Italy, missed his chance of winning an Excalibur when he holed-in-one during the Italian Open because Mark Howell, of Britain, had achieved one earlier in the tournament.

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Commercial firm likely to run Arabic courses at university

By Lucy Hodges, Education Correspondent

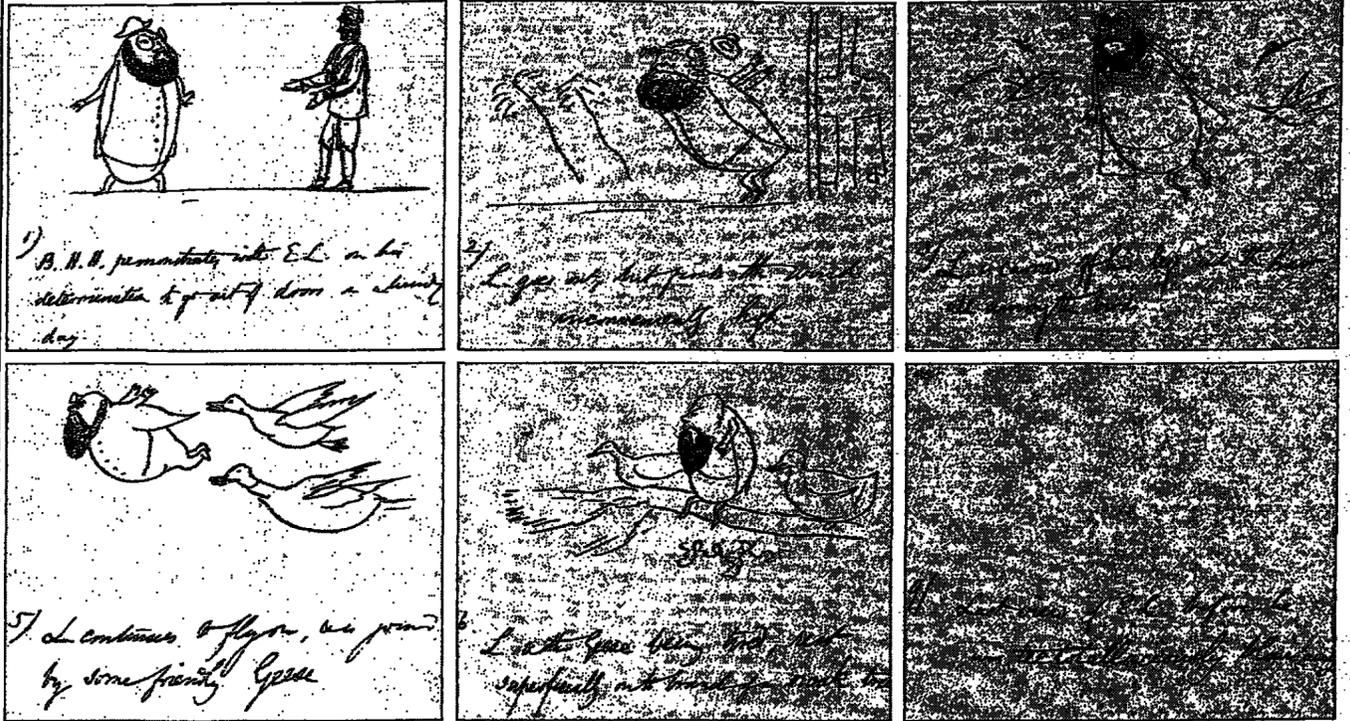
The teaching of Arabic at London University is to be privatized and much undertaken by a commercial company, if a novel proposal being considered at the School of Oriental and African Studies is accepted. Negotiations, which have reached an advanced stage, concern a plan for a company called Arabic Services to move into the school this September and teach all its external students, those from the Foreign and Commonwealth Office and from companies, who are sent on crash courses in Arabic. The long-term is that the company would also take over the teaching of Arabic to all first-year undergraduates. It would be the first time that part of a degree course has been given to a private contractor. "It is a very exciting development and an innovation, according to Mr Leslie McLoughlin, director of the company and former director of studies at the Arabic School in Lebanon which was forced to close in 1970. "SOAS have been perfectly straightforward in recognizing that we have expertise in the field that they don't have. Academics involved in languages, whether French or German or Russian, became academics not in order to teach people the a, b and c of a language. Most academics are devoted to their subject and are enthusiastic about research. Their specialism is not the teaching of elementary subjects to beginners year after year. Even if it were, it might not be the best use of their time," he said. Mr Peter Whittaker, a senior administrator at the school, said that the plan was expected to be accepted and that the next step was to have solicitors inspect a draft agreement. He said that because of financial pressures the school had lost 20 per cent of its lecturers, which made it more difficult for the remaining staff to conduct research. "The plan is also a recognition of the skills the company has and the usefulness of those skills within the university. Universities have tended to look at language learning as a means to study literature, philosophy or religion, but we are recognizing the fact that people learn languages for nonacademic purposes. The scheme will be a joint financial venture and the income from student fees, to be divided between the school and the company, is likely to be a six-figure sum. The external students pay £6,000 for a year's course. There have been eight this year and about 30 on shorter courses. The plan for the company to teach first-year undergraduates, of whom there are between 18 and 20 a year, is still at a very early stage. Mr Ted O'Connor, secretary of the school, refused to comment on the proposal.

Vast new market set for satellite television

By Bill Johnstone, Technology Correspondent

There will be 30 satellite television channels being beamed across Europe within the next five years and nearly another 400 channels offering advanced communication links, creating in the process a vast new market among domestic consumers and businesses for the services, a company study has predicted. The predictions will undoubtedly shock the 21 members of the UK consortium chosen by the government to run Britain's television satellite, but who abandoned their plans only two weeks ago. They could not be convinced that there would be a demand and that the service could be commercially viable. The growth in satellite services over Europe is predicted in a study by analysts Mackintosh International. According to the group: "Satellite service development has to date been relatively slow in Europe. However there is every expectation that growth trends in North America will be mirrored in Europe, creating a major new market for small earth stations (aerials/receivers)... Over the next five years around \$5,000 million (£4,000 million) will be invested in the development, launching, operation and maintenance of the relevant satellites. The French investment in their direct broadcasting by satellite (DBS) service called TDF to be launched next summer, and the German satellite to be launched the following year will make France and West Germany the European market leaders in satellite television. Their programmes will be able to be received in Britain and other parts of Europe, creating a secondary market for their television programmes and electronic receivers. The Mackintosh study predicts a sales explosion of aerials as more people are attracted to the satellite services.

Edward Lear's windy day flight of fancy for sale



An album of original nonsense drawings by Edward Lear is to be offered for sale by Christie's on July 9. It was inspired by a walk on a very windy day which Lear attempted on June 2, 1860, but was driven back indoors. In the nine drawings he fantasizes that he was blown away. In a first drawing of the six selected above Bernard Husey Hunt, the friend with whom he was staying, entreats him not to go out. In the last he was "teetotalliciously blown away". A price between £4,000 and £6,000 is expected.

Architect faces eviction

By Charles Kneivitt, Architecture Correspondent

Macclesfield Borough Council is to issue an eviction notice on Mr Rod Hackney, architectural adviser to the Prince of Wales, for running his architectural and development firm from premises meant for residential use. Mr Hackney said yesterday that he intended to fight the order, which could cost him a fine of £1,000 and £100 for every day that he remains in his office. The Prince paid a private visit to the architect's office in February. Mr Hackney has twice been praised in speeches by the Prince, last year and at the Institute of Directors' annual convention in London earlier this year, for his community architecture. The decision to serve an enforcement notice was taken by the council's planning committee and is expected to be issued this week.

Stores chain may create 7,500 jobs

Fine Fare, one of the five leading supermarket chains, is planning to open 60 new stores within four years, adding nearly a third to its selling space and creating about 7,500 jobs (our Commercial Editor writes). The Associated British Foods subsidiary has half the new

stores already either building or at the contract stage. These will be open within two years, in Scotland, the North-east, the east Midlands and the South-west. Fine Fare already claims to be the largest supermarket chain in Scotland and is aiming also

to secure a position of strength in the other three areas largely by opening stores in medium-sized towns. At least two thirds of the new stores will be the large supermarkets and the rest full-scale superstores of which Fine Fare already has 50.

Warhead crash action call

By a Staff Reporter

A public inquiry into a road accident involving two nuclear warhead carriers has been demanded by Dumbarton District Council in Scotland. The vehicles formed part of the monthly convoy which transports refurbished Polaris missile warheads from the Royal Ordnance factory at Berkshire to the nuclear submarine base at Faslane. After the accident, at Helensburgh, Strathclyde, one of the warhead carriers had to be towed away.

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Lateline
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Packaged bitter catches on

By Derek Harris, Commercial Editor

More drinking is being done at home, and the consumption of bitter beers, especially in big plastic bottles, is growing fast. That emerges from surveys by Whitbread, one of the leading brewers, which has found that the take-home market is roughly equally divided between lagers and ales, with growth running, on average, at around 8 per cent a year, although volume last year was up 9.7 per cent. Packaged bitter, mostly in cans and plastic bottles, now accounts for fifth of the take-home market and is growing at the rate of 25 per cent a year, Whitbread found. Draught bitter drinkers tended to take home lager to drink, until pub bitter brands were offered in cans, in addition to the traditional canned ales in the light, pale and export category.

Doctors to study effects of poverty on health

By Nicholas Timmins, Social Services Correspondent

The British Medical Association is launching a study of the effects of poverty on health that is likely to be completed in about two years' time—close to the eve of the next general election. The move, agreed at last week's annual meeting of the association in Plymouth, comes after concern among consultants and family doctors that real poverty is re-emerging with the effects of long-term unemployment and health is suffering as a result. Dr Jeffrey Cundy, clinical director of anaesthetics at Lewisham Hospital in south-east London, who proposed the study, said that what brought the issue to a head for him was an old man admitted to hospital with gangrene as a result of frostbite because he was unable to heat his home properly. "We commonly get people in with hypothermia in winter because they cannot heat their homes properly," he said. "I put this to our family doctors locally and they said there did seem to be a real problem now, there does seem to be more poverty. General practitioners, he said, were seeing more under-nourishment in the elderly and more problems with single-parent families, and drug abuse was spreading among the young unemployed. The proposal was put to the conference with the support of consultant committees from both the south-east and north-east Thames regions, which stretch from Essex through London to the south coast. The study, he said, would need to draw on the Black report on inequalities in health, commissioned by the Government and shelved soon after its publication in 1980. It would also need to take evidence from voluntary organizations, doctors and others.

Jurists seek overhaul of legal system

By Peter Evans, Home Affairs Correspondent

A warning of growing discontent about the legal system and the need for radical change is given in the annual report of Justice, the British section of the International Commission of Jurists. The report discloses that at a private meeting in the Lord Chief Justice's Court, Lord Benson, chairman of the Royal Commission on Legal Services, said the public was showing unwillingness to accept high cost, inefficiency, prolixity, incompetence and delay. He said that the legal profession must alter its traditional attitude that "all change is bad, especially change for the better." Otherwise it was likely that the Government would impose change. Technology would have to be exploited. The relationship between solicitors and counsel would change. There would be fewer references to counsel in small matters. The trial process, preparation, presentation, time, would need to be overhauled. The legal profession, needed vigorous and sustained leadership from a group of young lawyers able to plan for the next 10 to 20 years. Mr David Edwards, deputy general-secretary of the Law Society, said the lawyers were losing ground. Their overheads and costs were high but their net earnings were not. The system was not cost-effective. There was over-manning; too many people involved in litigation, too many solicitors and counsel in every case. The standards were too high and cost too much. Summing up, Sir Nicolas Browne-Wilkinson, now vice-chancellor, said the legal system needed to think again. Its costs were inordinate, yet the rewards were not. Costs must be reduced. Public money must be spent to the best possible advantage. Legal services were clearly not available to wide areas where they were needed.

Bomb and hijack jokers face Heathrow arrest

By Peter Evans, Home Affairs Correspondent

Travellers at Heathrow airport who make jocular remarks about possessing weapons or attempting hijacks now face immediate arrest and a possible court appearance. The warning, from police at the airport, comes after an increase in the past two weeks in the numbers of passengers cracking jokes about hijacks on their way through security checks before boarding aircraft. Chief inspector Jim Hart said: "Police action is very clear. 'Police who make such comments in the misbelief it is humorous will be arrested and, where there is sufficient evidence, will be charged. It is not funny and will not be tolerated at this airport. He said that since the Middle East hijack, the Air-India tragedy and the bombings in Frankfurt and Tokyo, airport staff were not prepared to take any chances. Officers also emphasized that the problem of unattended baggage at the airport had become acute.

هلذا من الاصل

Mugabe threat to make life difficult for whites who voted for Smith

From Jan Raath, Harare

Mr Robert Mugabe, the Prime Minister of Zimbabwe, reacted angrily yesterday to the election victory of former Rhodesian Prime Minister, Mr Ian Smith with a promise to make life "very difficult" for whites who fail to follow the Government's line.

He was no more specific, however, than promising soon to abolish entrenched white representation in parliament.

On Thursday, Mr Smith's party, the Conservative Alliance of Zimbabwe, won 15 of the 30 seats reserved for whites in the Lancaster House constitution in a victory on a scale not foreseen. The percentage poll was high, from an electorate dominated by the elderly.

Yesterday afternoon an unsmiling Mr Mugabe faced a crowd of about 100,000 supporters at a football ground in the township of Highfield, the scene of the black elections today and tomorrow.

The trust shown to the white community at independence had, as Thursday's election showed, had been completely undeserved, he said.

"The voting has shown that they have not repented in any way. They still cling to the past and support the very man... who created a series of horrors against the people of Zimbabwe."

"We wish to make it very clear that it is going to be very hard for the racists of this

country." Speaking in the vernacular Shona tongue, he promised: "We will kill those snakes among us, we will smash them completely."

"A Boer is a Boer and will stay that way," he said, to the adulation of the crowd. "Boer" is the derogative used to refer to whites.

"Those who want to stay with us will have to change completely," he said.

If his Government was re-elected this week it would deal with the 20 white seats - "That dirty piece of paper (the constitution) is going to be cleansed. We can assure you that you will not have to live with that indignity and insult for very much longer," he said.

The clause guaranteeing the existence of the white seats may be amended in two years' time by 70 votes in the House of Assembly. The Government, if it takes 65 of the 80 black seats in Parliament, will need the support of at least five Zanu members and it is not clear Mr Mugabe will receive it.

Nor is it clear whether Mr Mugabe is planning on ignoring the constitution and abolishing the white seats by some other manoeuvre.

The rally followed a meeting in the morning of the Zanu(PF) central committee.

Mr Mugabe's speech dashes any hopes of accommodation between the Government and Mr Smith. In an interview this

weekend with the national news agency, Ziara, Mr Smith said his efforts to communicate with Mr Mugabe.

Backed by the mandate given his party on Thursday, he said his policy was "one of full co-operation with the elected majority rule government and that we are entirely reconciled to living under such a constituted government."

At his Highfield rally, however, Mr Mugabe said: "There can be no alliance between those who support Ian Smith and the majority of people in this country."

It is unclear whether Mr Mugabe will extend his wrath to those outside Mr Smith's party, which took just over 60 per cent of the votes cast on Thursday. Early in Harare, a large crowd of supporters of Zanu (PF) clashed in the township of Zengeza just south of here with a group of people catching a bus to a rally to be addressed by Mr Joshua Nkomo, the leader of the opposition Zanu party.

Later, on a football pitch in the township of Mbare, Mr Nkomo asked a small crowd of about 2,000 supporters: "Are these free and fair elections?" He produced to them an elderly man, still bleeding from a cut on the head, whom he said had been assaulted by Mugabe supporters.

Whites' last throw, page 12



Doctors and stewardesses tending one of 25 Lebanese youths burnt and injured in recent Beirut fighting. They were being flown from Cyprus to Marseilles and Paris for treatment.

Oil officials urge Opec discipline

Algers (AP-Dow Jones)

Ministers from the five major oil producing countries finished two days of informal talks yesterday in apparent agreement that discipline rather than pricing or production levels will be the first order of business at the coming meeting of the Organization of Petroleum Exporting Countries.

"If we can maintain and reinforce the ranks of Opec, we'll be able to overcome our present difficulties," said the Kuwaiti Oil Minister Sheikh Ali Khalifa al-Sabah, one of four Opec oil ministers at the Algiers meeting. The other countries represented were Opec members Nigeria, Venezuela and Algeria, and non-Opec Mexico.

The meeting, hosted by the Algerian Energy Minister, Mr Belkacem Nabl, was designed to allow an exchange of views and to clarify positions prior to the full Opec ministerial session in Vienna next Friday.

Some Opec countries are believed to be producing in excess of their production quotas to win a greater share of a shrinking market. Although Opec's members have set a production ceiling of 16 million barrels a day, demand for Opec oil is believed to be about 2 million below that level.

Nigeria, the United Arab Emirates and Ecuador have been accused of producing in excess of their quotas.

Nicaragua tries to win back Indians

From Alan Tomlinson, Yula, Wawa River, Nicaragua

Nicaragua is taking a calculated risk to end its war with rebel Miskito Indians in the Mosquito Coast swamps by permitting displaced Indian communities to return to their ancestral homelands amid a brittle ceasefire with rebel groups.

The ceasefire, negotiated secretly on May 17 with only part of the main rebel organization, Misura, seems somehow to be holding despite the death nine days ago in mysterious circumstances of Eduardo Pantin, the Indian chieftain who signed it here in this mosquito-plagued village of shacks on stilts.

The Government has blamed the killing on Indians opposed to the truce, who continue to carry out sporadic attacks. Despite the precariousness of the situation, the Government is going ahead with plans to allow 45,000 Miskito, Sumu and Rama Indians forced by the army to leave their homes four years ago to abandon their resettlement areas. Most will go back to the Coco River which winds for 200 miles along the border with Honduras.

The risk is underlined by Pantin's death from a gunshot wound on June 22. Pantin had secretly met senior government officials on the banks of the River Wawa near Puerto Cabe-

Election battle in Dominica

By Jeremy Taylor

Miss Eugenia Charles, the Prime Minister of Dominica, should be in Barbados today for the start of the annual Caribbean Community's summit meeting. Instead, she is fighting a general election and hoping for a second five-year term.

She leapt to stardom in 1983 when, as chairman of the Organization of Eastern Caribbean states, she helped to engineer the American invasion of Grenada and stood beside President Reagan as he announced the landings. She came to power at the head of the Dominica Freedom Party in 1980, two years after the island gained independence from Britain.

Miss Charles, a party holds 16 of the 21 seats in the legislature.

Greenpeace ship escapes from Antwerp

The Sirius, the ship belonging to the environmental campaign group Greenpeace, returned to its base in Amsterdam yesterday after escaping from the port of Antwerp, where it had been held since the beginning of May.

The Sirius's main mast was taken down to allow the ship to pass under the bridges of the Scheldt-Rhine canal.

Airbus gets \$1bn Lufthansa boost

Frankfurt (Reuter) - West Germany's national airline Lufthansa is buying 15 European Airbus short-haul Airbus and taking out options on 25 more in a deal believed to be worth well over \$1 billion.

The order is the second biggest to date for the A320, a 150-seat craft due to go into service in 1988. The plane is built by Airbus Industrie, a consortium of British, West German, French and Spanish aerospace firms.

Lufthansa also is purchasing seven of the consortium's A300-600 wide-bodied, long-haul airbuses with the option of a further three.

Musicians held as spies

Moscow (Reuter) - Two members of the unofficial Georgian musical group Phantom will be charged today by the KGB with spying, a capital offence, another member told Reuters by telephone from Tbilisi.

In Leningrad, Gemady Petrov, a modeller for the shipping ministry, was given "the sentence he deserved" for handing over military secrets to a Western businessman, *Truth* reported.

Fears for four Cape leaders

Johannesburg - Four black community leaders, all believed to be members of the United Democratic Front, a multi-racial coalition of anti-apartheid groups, have disappeared in Eastern Cape and are believed to have been murdered.

Two badly charred bodies were found not far from the burnt-out shell of the car of one of them. Local people suspect police "hit-squads".

Pertini steps aside early

Rome - President Pertini of Italy resigned on Saturday, eight days earlier than expected (Peter Nichols writes). His seven years as an extremely popular head of state gave the office new significance.

The recent speedy election of his successor, Senator Francesco Cossiga, on the first ballot, persuaded him to go early and avoid a hiatus in the country's official life.

Fatal dive

Giglio, Italy (AP) - A British diver, identified as Mr Christopher Winter, aged 43, of Bambergh, Northumberland, drowned while trying to recover the wreckage of an Etruscan ship off the Mediterranean island about 90 miles north-west of Rome.

Last dispatch

Havana (Reuter) - Cuba expelled the Havana correspondent of Agence France-Press, M Andre Birault, for "insulting Cuban womanhood". In a recent report he said Cuban women often married foreigners for financial reasons or to leave the country.

Twenty up

Cape Canaveral (Reuter) - Intelsat, the world's first multinational communications satellite group, celebrated its twentieth anniversary by launching its 38th orbiter capable of handling 15,000 telephone calls and two television programmes simultaneously.

Jackson stamp

The British Virgin Islands (population 12,034) are to use a portrait of the pop star Michael Jackson in gaudy uniform on stamps on July 22. Neither the Queen's head nor royal cipher will appear.

India frees 152 Sikhs in amnesty

From Richard Ford, Delhi

India has announced a package of measures, including the release from detention of 152 Sikh youths, in the latest initiative towards settling the Punjab problem.

Mr Rajiv Gandhi's Government timed its "partial amnesty" to coincide with the unveiling of a bronze statue marking the 146th anniversary of the death of Maharaja Rajit Singh, ruler of Punjab for 40 years.

Under proposals revealed by Mr Arjun Singh, Governor of the state, all those arrested in connection with violent incidents in Punjab, except those involved in cases of murder, sedition and arson, will be released from jail.

An order has been signed for the release of 152 youths under the age of 20. Families of people killed in the state since August 1982 are to be given compensation of 20,000 rupees (£1,300) each and a special committee has been set up to speed up awards of compensation to victims of the riots last year that followed the assassination of Indira Gandhi.

The measures were hailed by the governor as a magnanimous "goodwill gesture" by the Prime Minister. He said all concerned should respond in full measure. "We cannot afford to miss this opportunity."



Mr Gandhi: Gesture splits Sikh party.

Deng has doubts on economic zones

From Mary Lee, Peking

The Chinese leader, Mr Deng Xiaoping, has indicated that his brainchild, the special economic zones in southern China, may yet fall in a candid reference to Shenzhen, the zone that borders on Hong Kong. Mr Deng was reported in *People's Daily* as saying: "We hope it will succeed, but if it fails, we can draw lessons from it." He told a visiting Algerian delegation that Shenzhen, established in 1979, was a pilot project, a new phenomenon of socialism, and its success remained to be proved.

Shenzhen has been the target of criticism by various Chinese leaders recently. It is regarded as a hotbed of black marketing in foreign currencies and other "unhealthy tendencies", of corruption, smuggling and speculation. Even foreign enterprises, which are supposed to form the backbone of Shenzhen's economy, have not been spared criticism. Mr Hu Qiaomu, a party theoretician and Politburo member, recently attacked joint ventures and wholly-owned foreign enterprises in the economic zones, and in Shenzhen in particular, for not abiding by China's laws.

"When foreign businessmen run factories in Shenzhen," Mr Hu was quoted as saying in a local journal, "they show no respect for the unions... they forget even the laws of their own countries... many (accounting) problems were discovered when (state auditors) examined the accounts of foreign enterprises and joint ventures in Shenzhen in 1984. The accounts of some enterprises were established in Hong Kong instead of Shenzhen and there was no way to check them."

Some accounts of enterprises established in Shenzhen were false and others had two accounting books to evade taxes. Mr Hu then sounded a clear warning: "If we fail to pay attention to this, we will lose our rights in our muddle-headedness."

The remarks followed a Chinese news agency report earlier this month that 24 labour disputes between Chinese workers and foreign enterprises had occurred in Shenzhen since 1979.

Astronomers find clear skies at last

From Richard Wigg, La Palma, Canary Islands

He then asked Queen Beatrix of the Netherlands to point the telescope towards the north. The kings, queens, presidents, ministers and Nobel Prize winners laughed as they and the rest of us present found ourselves revolving with the giant telescope.

"Now we have a site worthy of the Newton telescope," Sir John Kingman, Chairman of the Science and Engineering Research Council, which financed the telescope's £10 million modernization and removal here from Sussex, told me.

Together with the William Herschel telescope, to be ready in 1987, the Newton telescope will form the core of the European astronomical complex in the Canaries for which Britain's total contribution has been £30 million out of the total

US report confirms spy agencies hired Nazis

From Christopher Thomas, Washington

US intelligence agencies actively recruited Nazis and European collaborators as anti-Soviet informants after the Second World War, according to the findings of a three-year investigation submitted to Congress.

It is the most detailed official confirmation yet published of American post-war entanglement with individual Nazis. The report said at least five men were given help in escaping to the United States - a former Nazi SS officer, two suspected war criminals, a convicted conspirator in an assassination and a traitor.

The study, conducted by the General Accounting Office at the request of the House judiciary committee, confirmed a special Justice Department inquiry's conclusion in 1983 that the US Government employed Klaus Barbie, the former Gestapo chief in Lyons, as a paid informer in 1947 and later protected him from extradition to France. American intelligence organized his escape to South America.

The General Accounting Office said it uncovered "no specific programme to aid the immigration of undesirable aliens". The five men received assistance individually. One was brought to America under an assumed name. Two were

The office said most US-employed Nazis and collaborators remained in Europe after their work.

Hospital aims to shed oppressive image

Few places inspire so many myths and misconceptions as Broadmoor. For most of the public it is a sort of Colditz for mass-murderers, from which escape should be impossible. For patients, former patients and social reformers, its huge brick walls and barred windows are the symbols of a repressive Victorian institution where treatment takes second place to security.

The visitor's first impressions are of high walls, clanging doors and jangling keys. After signing in at the main gate, you go through an electrically-operated door into a small space to await the unlocking of another door from the other side.

Across the courtyard, you arrive at the main administration block. If your escort will allow you through the building to the main lawns, you will be able to appreciate a fine view of the Berkshire countryside, with playing fields in the foreground, and beyond the walls, wooded hills stretching into the distance.

You look back again at the awesome three-storey brick frontage, the bars on the windows, and the beauty of the view becomes all the more poignant.

Inside Broadmoor: 1

Rupert Morris is the first journalist for more than five years to have been allowed to talk at length to patients and staff about life inside Britain's most secure hospital. In the first of three articles he describes the place.

Broadmoor has about 550 patients, of whom 100 are women, housed separately. Most patients have committed violent crimes. A few, now about 50, have committed no crime, but exhibited violent or psychopathic tendencies with which an ordinary psychiatric hospital cannot cope.

The small details of the hospital routine remind you just how "special" Broadmoor is. Patients' mail is censored for fear that they may communicate escape plans; such apparently innocent items as tape cassettes have been known to contain miniature hacksaw blades; there are random body searches when patients leave the workshops, in case one has pocketed a potential weapon.

More extraordinary to the outsider is the dual role of the staff bar and restaurant, an attractive modern building across the road from the main hospital, but inside the grounds.

Computer system to aid diagnosis of asthma

A computer system has been devised to assist and train doctors in the often difficult task of diagnosing and treating bronchial hyper-reactivity, that is asthma (Our Technology Correspondent writes).

The system, developed by Marconi Instruments, of Edinburgh, for a subsidiary of Glaxo, the drug company, uses an IBM personal computer, a television

Palumbo to name choice on Thursday

By Charles Kevitt, Architecture Correspondent

Mr Peter Palumbo, the property developer, will announce on Thursday his choice of architect to prepare a new scheme for the six-acre Mansion House site which he owns in the City of London.

Mr James Stirling, architect of the £6 million Clere Museum extension to the Tate Gallery and of the Tate of the North, in Albert Dock, Liverpool, is strongly tipped to receive the commission.

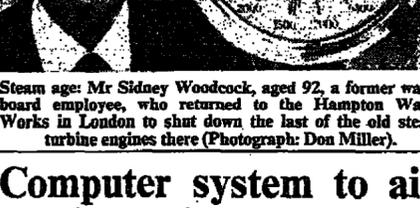
Obligation to marry 'for life'

Morally speaking, marriage should be for life, Lord Hailsham of St Marylebone, the Lord Chancellor, told the Family Law Bar Association on Saturday (our Home Affairs Correspondent writes).

"I continue to believe that marriage should be between one man and one woman during their joint lives," he said. And he continued to believe that in secular law marriage was a contract giving rise to a status.

Practically speaking, when a marriage had broken down irretrievably, all the law had to do was to deal with the consequences, aiming to achieve the minimum of trauma and bitterness and the nearest approach to justice, which judicial wisdom and a responsible profession could contrive in a situation in which there was often no answer which was or could be absolutely right.

He said he hoped in July to publish the report of the Committee headed by Mrs Justice Booth on matrimonial procedure, which placed great emphasis on children and conciliation.



Steam age: Mr Sidney Woodcock, aged 92, a former water board employee, who returned to the Hampton Water Works in London to shut down the last of the old steam turbine engines there (Photograph: Don Miller).

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Test... Sudan... Turkish... elects... new leader... Jackson stamp... Palumbo to name choice on Thursday... Obligation to marry 'for life'... Polish me...

Test for Hawke's powers of persuasion at taxation reform summit

From Tony Duboulin, Melbourne

Mr Bob Hawke, the Australian Prime Minister, will need all his powers of persuasion if he is to emerge from the taxation summit, which opens in Canberra today, with his beloved "consensus".

The summit, which developed from a question to Mr Hawke in a radio interview during the campaign for the last election, will have before it three options for revamping Australia's tax system, one of which is preferred by the Federal Government.

It will bring together state governments, unions, business, welfare organizations and other leading interest groups.

The options are:

1. Small cuts in personal income tax, with the highest marginal rate cut to 52 per cent. Tax-free earnings allowance would remain at \$Aus 4,395 (about £2,000) and concessions for spending on such things as council rates and school fees would be stopped.
2. For business, foreign earnings would be taxed at Australian rates, less credit for tax paid overseas, and there would be action against tax sheltering.
3. There would be a new capital gains tax, and employees' non-cash benefits, such as company cars and business entertainments would be taxed.

This option also includes the introduction of a national identity card system which

would, its proponents claim, cut tax evasion and social security fraud.

2. The second option contains most of the first, plus larger personal tax cuts, achieved by lifting to \$5,400 the tax-free allowance.
3. The third option, preferred by the Hawke Government, includes most of option one plus a substantial income tax cut achieved by lifting the tax-free threshold to \$6,250 and reducing the top tax-rate to 50 per cent.

It also calls for a consumption tax of 12.5 per cent on everything. This would replace wholesale tax and would be the main means of financing income tax cuts.

Since the White Paper containing the options was published last month, the Government and more particularly Mr Paul Keating, the Treasurer and main supporter of the preferred option, and Mr Hawke have stomped the country trying to sell the Government view.

But despite enormous effort the result has been increasing

opposition: every state branch of the ruling Labour Party except one has voted against it.

A telephone poll of more than 60,000 people carried out by the Australian Broadcasting Corporation last week found opposition running at 2-1.

The unions are opposed to the consumption tax, though they have not spelt out their position officially.

Option 1 comes closest to the position of the Australian Council of Trade Unions.

Business likes the Government's preferred option up to a point but naturally objects to tax on fringe benefits and capital gains tax.

Welfare organizations also oppose the Government package, arguing that consumption tax will affect the poor and under-privileged more seriously than the wealthy.

At this stage the Government seems to be trying to keep open its position, although both Mr Hawke and Mr Keating have been strongly outspoken in support of the third option.

It remains to be seen whether the tax summit turns out to be merely a public relations exercise, as many opponents suggest, or whether Canberra will heed the opinions expressed.

Psychedelic Beatles car auctioned for \$2.2m

By Geraldine Norman, Sale Room Correspondent

The Beatles psychedelic painted Rolls-Royce was bid to \$2,229,000 (£1,768,462) at a Sotheby's auction in New York on Saturday, by far the highest price paid for a car. The auctioneers were well aware that they were dealing with a most desirable memento of the rock and roll age and had estimated the car's value at \$200,000 to \$300,000, a pretty pushy valuation.

The bidding battle left this forecast far behind with Mr Jim Pattison, a Canadian businessman, emerging the victor. Mr Pattison is president and chairman of "Expo 86", next year's world fair in Vancouver which will run from May 2 to October 13.

The Rolls-Royce Phantom V touring limousine was bought by John Lennon in 1966. He and a mystic friend who lived in Weybridge, Surrey, painted the body. It has multi-coloured foliage, flowers and scroll work painted on a gold yellow ground. The fenders and hub caps are whirled of red white and blue.

The car was used by the Beatles themselves between 1966 and 1969 and subsequently lent to friends such as the Rolling Stones and Bob Dylan. It was taken to the United States in 1970 and in 1977 it donated to the American Copper Hewitt Museum.

The sale demonstrated that



Mr Pattison still smiling after parting with \$2.2 million for the Beatles' Rolls-Royce at Sotheby's in New York.

the Beatles are gaining rather than losing charisma with the years. A rapid sketch with a black top by John Lennon secured \$25,850 (£19,885).

With a few quick lines he has drawn his own face and

Yoko Ono's, written "Give Peace a Chance" over their heads, signed it and inscribed the date 1970. A very similar drawing of the pair snoring in a double bed, sketched with a few lines, made \$8,500

Bush makes little headway with Soviet negotiators

From Alan McGregor, Geneva

US Vice-President George Bush clashed head-on with Mr Viktor Karpov, the Chief Soviet delegate to the Geneva arms negotiations, when he met the three principal Russian negotiators and their US counterparts here at the weekend as part of this European tour.

Mr Bush reiterated the American conviction of the need for progress at the talks. He said afterwards that he had not come to get "some instant agreement".

Mr Karpov remarked tersely: "We have presented our views on the dangerous situation created here by the US departure from the tasks and principles of the negotiations agreed on between the two sides at the January 9 meeting."

He was referring to the communiqué issued by Mr George Shultz, the US Secretary of State, and Mr Andrie Gromyko, the Soviet Foreign Minister, which said their governments would aim to prevent an arms race in space.

The Russians contend President Reagan's Strategic Defence Initiative is incompatible with that statement.

Mr Bush went on to address the Bellerive Group, a meeting of world politicians set up by Sadruddin Aga Khan, the former UN High Commissioner for Refugees.

He gave a warning on the potential of nuclear terrorism.

"Terrorists have become more imaginative in their violence in order to capture the world headlines", he said. "We must be prepared for other more dramatic acts in the future."

Mr Bush welcomed the fact of "some headway" having been made recently in talks between the US and the Soviet Union.

Speakers highlighted the point that presenting other states - or conceivably terrorist groups - acquiring nuclear weapons is about the one thing on which the two superpowers solidly agree.

Doctors' atom test plea

Budapest - Five years after its formation, the group International Physicians for the Prevention of Nuclear War is voicing frustration at its inability to influence the superpowers (Thomson Prentice writes).

The group founded by American and Russian heart specialists, is holding its fifth congress in Budapest and claims a membership of 140,000 doctors in 40 countries.

Delegates have called for a moratorium on all nuclear test explosions and discussed a space satellite to communicate medical aid and knowledge around the world.

Britain has only 40 delegates among 800 at the conference.

Sudan rebels halt UN mercy flights

From Paul Valley, Khartoum

United Nations relief flights to the south of Sudan, which is suffering from a famine affecting about two million people, have been withdrawn after a threat by rebels to destroy the aircraft with heat-seeking missiles.

The threat was made to the head of the UN relief operation in Sudan, Mr Winston Prattley, during an unpublicized visit he made last week to Ethiopia, the main supply base of the Sudanese Peoples Liberation Army.

The rebels said any relief flights into the besieged garrison towns would now be considered a legitimate target. The Red Cross symbol would afford no protection, the SPLA told the UN.

The rebels are understood to be angry that in recent months a Trans-Arabian civil Boeing 707 is said to have carried military supplies into the garrisons.

The SPLA's capability to shoot down aircraft is undoubted. During the present fighting it claims to have shot down 14 planes using Sam 7 missiles.

This weekend the UN in Khartoum decided to curtail all

its flights into the southern towns of Malakal, Wau and Rumbek and advised all voluntary relief organizations to do the same. An operation by the US charities Catholic Relief Services and World Vision to fly food into Wau and then ferry it by road to Rumbek has been postponed.

The UN has made no official announcement on its suspension of aid, although this weekend Mr Prattley said: "Our policy is to get food not just into the garrison towns but into the whole of the famine-affected countryside."

In the past three weeks Unicef has made eight flights to airlift 15 tons of food and medicine to Rumbek, where 20,000 people have received little food for the past six months because of the rebel blockade. Last month an attempt by the Sudanese Army to supply the garrison failed when 10 trucks in a military convoy were blown up and 28 people killed.

The operation by the two American charities was to have taken 150 tons of food into the besieged town for distribution by local churches and mosques.

Turkish left elects new leader

By Our Foreign Staff

Turkey's main parliamentary opposition, the centre-left Populist Party, has elected Mr Aydin Guven Gurkan as its new leader.

He beat the party's founder and former chairman, Mr Necdet Calp, by 424 votes to 228 at its first congress on Saturday night, party officials said.

Mr Gurkan, a professor of economics, had criticized Mr Calp for lack of effective opposition to the Government.

The party, which has 113 seats in the 400-seat Parliament, captured 30 per cent of the vote in the 1983 general election, but its share of the vote in local elections last year fell to 8.4 per cent.

Mr Gurkan promised "not mere words but deeds" to unite the Turkish left, the prospects looked dimmer than ever in view of his positive identification with the philosophy and programme of the rival Democratic Left-party, which is to be officially formed next August by the supporters of Mr Balcet Ecevit, the former Social Democrat Prime Minister banned from politics for 10 years.

Leaders of the emerging new party, who include Mrs Ecevit as a leading candidate for the top post, have been claiming grass roots support and have ruled out a merger with either the Social Democrats or the Populist reform.

Mr Gurkan, has promised to strive for the lifting of restrictions on statements by former leaders and to defend democratic freedoms "starting

Japan to revive Gulf peace role

From David Watts, Tokyo

A new phase in Japanese efforts to end the Iran-Iraq war begins today with the arrival in Tokyo of the Speaker of the Iranian parliament and a sizeable delegation.

The visit is the first Hojajdeslam Ali Akbar Hashemi Rafsanjani has paid to a country in the developed Western world and represents the best opportunity in months to try to persuade the Iranians to abandon some of their more radical conditions for ending the war.

The Japanese often say they have no mediation role as such, but they have had some success in acting as diplomatic messengers as virtually the only country of any significance with equal access to both Tehran and Baghdad.

Although attacks on civilian targets and shipping in the Gulf resumed after the Japanese got a truce agreement on both from Tehran and Baghdad, even that modest success in limiting the war was something no other developed country could have achieved.

The Iranians in particular depend on maintaining good relations with Japan because it is perhaps their only prospective source of modern technology and investment.

The Japanese have stuck to their near disastrous petrochemical joint venture in Bandar Khomeini.

The Iranian delegation will be in Japan until Thursday.

At the end of last week Nissan announced an agreement on production in Iran of Jeeps and small lorries.

Polish meat prices rise

Warsaw - The Polish Government is increasing meat prices by up to 15 per cent today, despite a call by underground Solidarity leaders for a one hour national protest strike (A Correspondent writes).

The increases will complete a round of staggered rises in the cost of most staple foods which began in March and have led to a sharp burst of wage inflation.

The authorities, encouraged

by the lack of public response to previous protest calls by Solidarity's clandestine Provisional Coordinating Commission appear confident that there will be no serious militancy in the factories in reaction to the meat price increases. The latest rise was not announced until Friday.

Mr Lech Walesa, the Solidarity leader, made his opposition clear yesterday

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THE ARTS



John Higgins enjoys the opulence of Meyerbeer's *Robert le Diable* at the Paris Opéra

Showmanship triumphant

Samuel Ramey: majestic in voice and presence

June Anderson: fearlessly accomplished coloratura

The career of *Robert le Diable*, Meyerbeer's first Paris success, is curious. It stands in the direct line of "supernatural" operas that started with *Der Freischütz*...

Meyerbeer as an opera composer, and there have to be several, his showmanship is not in question. *Robert* is less about people than about spectacle...

Palermo where Sicilians drink, gamble and flirt. They close with another as Robert, having escaped the clutches of the Devil...

to corrupt Robert, looks on with a posse of attractive topless she-devils in body stockings. It is such spectacle that provides much of the life-blood that remains in *Robert*...

which seems untiring, and presence can do no wrong with a Bertram who stands midway between Weber's Samiel and Marschner's Hans Heiling.

the paths of righteousness. It is she who begins the most famous of the vocal numbers, the *gran terzetto*. "Que faut-il faire" - Scribe's words were ever a little prosaic...

By the turn of the century *Robert* had notched up over 750 performances at the Opéra but there has not been a glimpse of it there since until the last few days...

But then Meyerbeer delighted in tableaux. The Romanian production team, Petrika Ionesco and Florica Malaveanu, after bizarrely flashing the titles of some cod silent movie across a backdrop of the Opéra...

In between whiles there is a visit to some deserted abbey ruins for the phantasm ballet of sinful nuns Berlioz so much admired - and it does contain the best music of the score.

Samuel Ramey transforms him from an amiable companion to a diabolical figure, with shoulders padded into the shape of bat-wings, as he summons up those sinning nuns from the dead.

June Anderson, looking and sounding much like the young Sutherland - with her jutting jaw, her fearless and highly accomplished coloratura and her disinterested consonants - was mightily impressive. So too was Michèle Lagrange, a softer-gingered soprano...

Outside the Opéra midnight sounded just a few moments after Thomas Fulton, the young American conductor, had played the closing bars in an orchestral performance that had grown in assurance and security after a ragged start...

Radio 3 tonight broadcasts the Boston Early Music Festival performance of *Teseo*: Nicholas Kenyon reports on this and another tercentenary tribute in the United States

Handel's theatrical mastery

So far, the Handel tercentenary opera productions in Britain have ranged from the extravagantly contemporary (the Coliseum, Wykes and Royal Northern College *Teseo*) through the solidly traditional (the Birmingham *Poro* and Keele *Berenice*) down to the usual school of Handelian Coarse Acting...



Clouds descending in the vivid staging of *Teseo*

directing was far weaker: attempts at baroque gesture were not accompanied by any correspondingly stylized movement, and too much of the opera was set up. *Teseo* is, after all, a deadly serious piece on a very high level: completed in 1712, it is a brilliant early example of the magic genre which was to flower in *Alcina*...

Fortunately the Boston Medea, Nancy Armstrong, was by far the strongest personality in the cast and spat out her music with venom: a pity that her surrounding monsters were allowed to camp it all up.

For this the staging was in the hands of the choreographer Catherine Turcoy, and for the first time in my experience one saw singers move with the same poise and purposefulness as dancers. The designs were more garish, less faithful to originals than those for *Teseo*...

Spoleto's Dock Street Theatre is scarcely a genuine eighteenth-century affair: its proscenium is heavy and its pit is low. Concert Royal, conducted with energy by James Richman, had obviously suffered from the formation of the Boston orchestra and sounded less good than one had a right to expect.

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Dynasty (BBC1) concluded its season with the traditional soap-opera cliffhanger, achieved this time by a magnificent deathbed performance by Harry Andrews followed by a somewhat over-stated reading-the-will scene.

Dynasty is largely about dress-in-air archetypal emotional themes are dressed up in a Grand Hyatt conception of how the rich and privileged live: characters from whom exquisite feeling and fluent communication can seldom be expected

Television Dressed-up emotion

in real life are dressed up with quivering souls and the ability to express them. Thus the masterful Blake was seen displaying gorgeous vulnerability to his wife, and holding hands with his dying Turk son-in-law...

Every now and then the creators of this phenomenon, which is seen in 100 countries around the world and shows no sign of flagging after five years, throw in a set-piece, a massively glamorized version of a family album occasion.

had Bringing Home Baby: in *Dynasty* terms this meant a nauseating display of sentiment by the family servant as mother Krystal (in white fox) cradled the newborn infant in voluminous white satin sleeping bag. Nothing as tasteful as this soft-focus tableau occurred in the first of a series called Great Collectors (BBC2), which was devoted to Malcolm Forbes and his family...

ment. He flew over his French chateau in a yellow hot-air balloon shaped like a sphinx and worked at a desk furnished with extravagantly vulgar Fabergé equipment. "Malcolm Forbes is meticulous about public relations", observed the writer-narrator Harriet Crawley. "Exuberant" might have been a more accurate adjective...

Rock A talent mislaid

Dire Straits Birmingham Arena You could hear what was going wrong in the brutal way that Terry Williams's cluster-bomb drumming obliterated the whispered confidences of "Wild West End", and you could see it in the ludicrously lavish light-show provided for "The Man's Too Strong", turning a simple Dylanesque strum-along protest song into something close to Freddie Mercury's rebarbative Nuremberg sideshow.

As Dire Straits opened the British leg of their year-long world tour - as we supposed nowadays to add "sponsored by Philips Compact Discs", the way they do on the sports pages? - on Friday evening, it was clear that the balance of one of the world's finest rock groups had gone awry. They have always been a group for whom, in terms of presentation, less is more. Modesty of demeanor has been one of their most appealing traits.

Throughout the two-hour show, stentorian amplification fed an almost hysterical mood utterly at odds with the relaxed musicianship and melodic strength for which they are held in justifiably high regard. Often the synthesizers of Alan Clark and Guy Fletcher, used to thicken the textures, added too much richness, clotting the flow. Visually, the incessant rock-star posing distracted audience and musicians alike.

Of course, Mark Knopfler remains the most eloquent guitarist in rock (and probably anywhere else, too). When he and the band return to Britain for further concerts in December, perhaps they will have regained their sense of proportion. If nothing has changed, then we shall know that, on stage at least, Dire Straits have become just another act.

Richard Williams

Concerts RPO/Previn Festival Hall

We are now at the end of the long fanfare that has celebrated André Previn's coming as music director of the RPO, and perhaps it was fatigue that told in the final programme, which I heard on Saturday. Or perhaps Mr Previn feels more comfortable in his earlier roles of orchestral conductor, composer and host than in those he took on here: choirmaster, in Brahms's German Requiem and soloist in Mozart's G major Piano Concerto, K453.

The plain, unshaded and evenly paced style he chose for the Brahms Requiem might have been better suited to the stark certainties of Bruckner, whose music was indeed recalled on several occasions (as was Wagner's when Thomas Allen brought a personal frankness and appeal to his lyrical declamations). Brahms needs more sumptuously moulded lines from the chorus, fuller textures and, it must be said, a more certain grasp of both music and words. If the members of the Brighton Festival Chorus had been encouraged to sound final consonants more regularly, then they probably would not have been able to keep up such blank phrasing. And smoother, ampler phrases might have carried them more securely to the extremes of their ranges. The sopranos were in trouble whenever they reached as far as top F, and everybody virtually gave out in the lowest register. Sound and phrasing were no better from the orchestra. The cellos were unpleasantly metallic, as they had been too in the

Yo Yo Ma/Stott Queen Elizabeth Hall

If there was a theme to Yo Yo Ma's recital it was, as far as three of the works were concerned anyway, that of the composer innocent. Besides Beethoven's Variations on Mozart's "Bei Mannern" from *The Magic Flute*, inoffensive to the point of being charming, there was Schubert's "Arpeggione" Sonata, whose innocence is derived from the deepest of experiences, and a youthful work of George Crumb, his Sonata for Unaccompanied Cello of 1955.

Here the composer is already heard speaking with an individual, directly emotive voice, the more effective perhaps for being devoid of the modishness that some say spoils some of his later work. The language, though chromatically based, is conservative, the flourishing gestures sometimes indeed seeming as though they belong strictly to a nineteenth-century tradition. But the immediacy of the work's impact already tells of a composer possessing rare communicative gifts. Ma played his three movements with his usual highly polished sound and intensity of projection, as indeed, together with his unusually reticent pianist, Kathryn Stott, he did the Schubert. Yet there are sometimes felt, as one often does with this particular player, that his responses were just occasionally too well rehearsed, that no matter how much contrast of dynamic or tone quality was present in the sound there was something unspontaneous about the gesture. In other places, though, such as the slow movements, the illusion was totalling convincing. And, while Ma may have beguiled us earlier, he simply could not get away with playing Brahms in the same manner. A whole dimension was missing here, exemplified most obviously in a few moments of the scherzo where Miss Stott ought to have had the prominent role, but quite ridiculously was made to murmur underneath Ma's few relatively unimportant two-note chords.

Stephen Pettitt

Celia Brayfield

Mr Taylor provides some useful examples and statistics. In Hong Kong, a concerted anti-photocopying campaign has resulted in 61 arrests and the seizure by the Customs and Excise Anti-Piracy unit of 91 photocopying and binding machines. In Korea, it is estimated that the loss of sales per annum to British publishers as a result of piracy is £2.5-£3m. In Egypt £1.5-£2m and in Nigeria £3m upwards.

Statesmen can certainly achieve more than mere pen-pushers. General Zia was apparently so stung by a letter from Richard M. Nixon complaining of the piracy of his book *Leaders* that the Pakistani leader took the dramatic measure of invoking the Federal Investigation Act to deal with his country's book pirates. Mr Taylor visited Jordan earlier this year, and found that the only copyright protection is provided by the 1912 Ottoman Law which, although possessing criminal sanctions, allows a maximum penalty of 100 Ottoman Gold Pounds for a first offence; the modern equivalent, 25 dinars, would hardly cover the cost of lunch in an Amman hotel. There is no immediate prospect of new copyright legislation. The primary objective of the Campaign Against Book Piracy is to bring every country into membership of one of the international copyright conventions; if there were but one copyright convention which was recognized by the leading book-producing nations that might be easier to achieve. In March 1983, when the Campaign was launched, there was virtually no co-ordinated opposition to book piracy anywhere in the world. At a meeting last Friday the 100 existing contributors to the Campaign were invited to renew their pledge to contribute 0.1 per cent of their export earnings, and publishers who had not previously participated were urged to do so. Mr Taylor and his tiny staff (a colleague, Gwyneth Hughes, in London, and two part-timers, Yiu Hei Kan in Hong Kong and Wong Suen Peng in Kuala Lumpur) have achieved an enormous amount in their first two years of operation. It is no longer regarded as futile to challenge book piracy. Most significantly, publishers are accepting that piracy is not simply an irritant with which they have to live but a real threat to their prosperity and future, and that of their authors. Governments which have tolerated piracy for years are taking positive steps to improve copyright protection. Not least, American publishers, who until very recently were quite complacent about book piracy (the export market mattered to them less than it did and does to us), are becoming much more involved.

Irving Wardle

PUBLISHING Pirates in print

From the heart of Bloomsbury, most improbably, you may - if you are a publisher - obtain your anti-piracy kit. If you have an image of London's top publishers playing games with antidotes to black eye-patches, cutlasses, smoking pistols, wooden legs and parrots it is infinitely less romantic than that.

Harboured, but far from becalmed... at 19 Bedford Square, headquarters of the Publishers' Association, is the two-year-old Campaign Against Book Piracy, led by the indefatigable Ian Taylor. Copyright is the cornerstone of any credible publishing business: the livelihood and wellbeing of both living authors (and their heirs) and undead publishers depend upon it. Part of this is an adherence by publishers to agreed market boundaries. For instance, the only way that a British publisher can properly - that is, well and profitably - publish a book on, say, applied mechanics in Singapore is if he has the exclusive right to sell his edition there. Yet Ed Summerson of Pitman was aware that each year his firm's *Applied Mechanics* was widely advertised as being on sale in a pirated edition on the campus of Singapore Polytechnic. "Get Applied Mechanics", price \$5.50 (official price \$5.17.60) from Room...

Pitman had to prove that they (rather than the author) had copyright in Singapore, and provide evidence of pirate copies and proof of sale. Ed Summerson hired a private detective who made a purchase of the book. The infringing books were then seized, and so were the printer's invoices. A sum for damages has been offered.

A respect for copyright and market boundaries is more important than ever - with more titles being published worldwide, and the cost of distribution hardly decreasing - to both developed and developing countries. The latter sometimes in the past felt it appropriate to reprint what they wanted as that was the only way they could make essential titles available to their people. More and more developing countries now accept that, if they are to foster their own publishing industries, they have got to enact copyright legislation.

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E. J. Craddock

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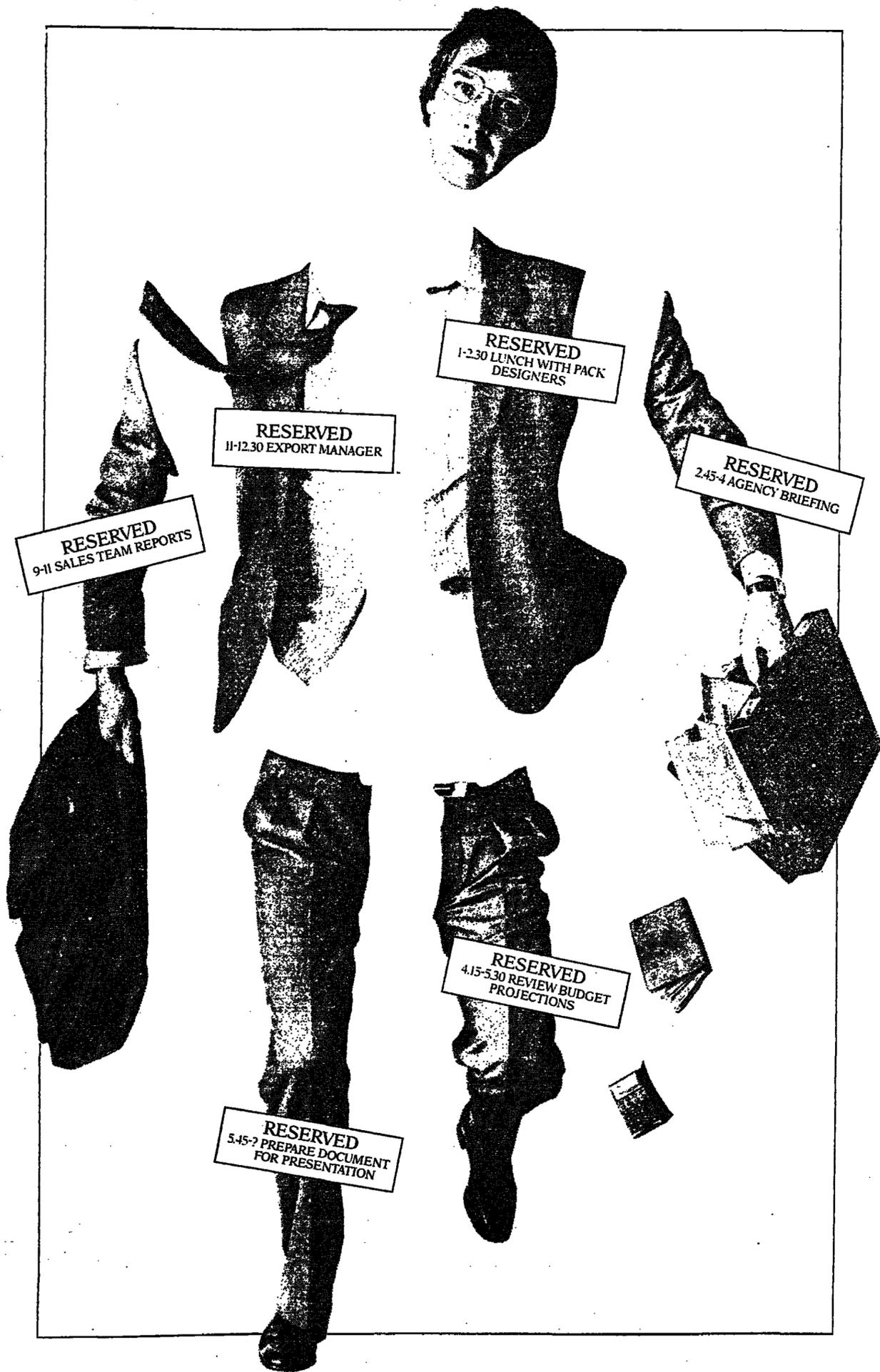
Don't Cry Baby It's Only a Movie Old Red Lion This show is about a bunch of English kids putting on a show about a bunch of American kids putting on a show, written by Penny Faith and Howard Samuels, who plays the author-director in the play and the play-within-the-play, and goes on to lead the chorus line in the show itself. The authors describe their work as a "musical cliché in two reels", and you get their point in a zippy opening showing Linda Marlowe as a star-struck girl dreaming of a summons from the studios, and then receiving a casting call from her friend Charlie, whereupon the action instantly shifts from small-town America to an English student café. And, when Miss Marlowe reappears, it is as the café's proprietress, a former actress who now dreads anything to do with the stage.

Making fun of clichés is a dangerous game, as they are apt to fight back. So it is here. All is well so far as Fran Landesman's lyrics are concerned: they are sensitively set by Jason McAuliffe, who has the services of an extremely resourceful pianist (Alasdair MacNeill), and they toss rhyming movie clichés around with the ease of Dick Vosburgh in *A Day in Hollywood* ("If he wants a change I won't stand in his way - but Jim, darling, I just saw the doctor today"). But when it comes to the action, clichés start leaking through at an ever-increasing rate, so that there is little to pick between the story of the American hustler from the wrong side of the tracks and the English actress's account of how she blew her career - "a part like Cora comes once a lifetime". Also, what begins as an affectionate tribute to old movies gradually settles into a monotonous snore; and, as the whole piece is built on clichés, the cast is left without resources

Dramatic expectation being what it is, the only thing you fail to know is whether the failed actress is going to make a smashing come-back. This we never find out; though, in much the most ingenious scene, we see Miss Marlowe (as the American) demanding a love scene and then collapsing in the middle of it, so as to fall through two levels of American artifice before winding up in a desperate state of English reality. Michael Elwyn's company perform with prodigious energy and precision on this tiny acting area, even achieving a chorus line-up on a matchbox-sized inset stage. Otherwise Michelle Fine, Robert Reynolds and the author turn on capable impressions of the Hollywood greats, which would carry more weight if delivered from a less flimsy structure.

Irving Wardle

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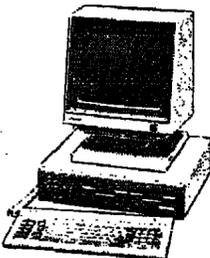
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THE TIMES DIARY

Tam's new scoop

Was there a Soviet submarine lurking on the very edge of the total exclusion zone during the Falklands conflict? And how dreadful might the consequences have been had the task force sunk it in error? The Defence Secretary, Michael Heseltine, may soon have to address himself to such questions. Late last month, having spoken to a meeting at Lochaber, near Fort William, Tam Dalyell, MP, was approached by a man with an Argentinian wife. Through an Argentinian contact, said the man, he had been told of a family whose son was aboard the Belgrano. After the sinking the family was told he was missing, presumed dead. Later it was told he was alive after all, and would be contacting them. The family duly received a letter - from Murmansk in the Soviet Union, to which their son and three other survivors who had shared a life raft had been taken by a Soviet submarine which had picked them up. Dalyell believes the story to be true. He awaits only confirmation of names from Argentina before unleashing a further barrage of parliamentary questions.

Now read on

Fidel Castro, as I predicted in April, has succumbed to the lure of American megabucks. New York publishers Simon and Schuster are "working towards a finalized agreement" with the Cuban leader for his memoirs following trips to Cuba by leading executives of the company. An S and S spokesman will not say what the contract will be worth to Castro, but it is more than just money. S and S, the largest publishers in the capitalist world, have also undertaken to publish a second book by Castro - on Third World debt.

GreenHam

Jean Ruddock need perhaps look no farther than Hampstead and Highgate if she wants a winnable Labour seat now that she is quitting as CND chairperson. The sitting Tory, Sir Geoffrey Finsberg, enjoys a mere 3,370 majority. The selection process is about to begin, and with a grey plethora of local London activists and councillors having submitted applications, there is, it is gathered, a move afoot to seek a national figure, preferably a woman, to stand. Mrs Ruth Gorman has already been floated. She would have "a good chance of being selected", says the local Labour Party chairman, Dave Joseph - especially as Hampstead gave birth to the peace movement.

White, now red

Westminster, favourite haunt of politicians, has just adorned a wall with a collage comprising a large picture of Mikhail Gorbachev, a photograph of his lunch at the restaurant with Neil Kinnock during his pre-Christmas visit here, and a signed menu. The restaurant's previous owners would not be amused. They were two Russian emigres, and it was called The White Russian.

Grace and favour

Who is to be managing director of Robert Maxwell's latest acquisition, the Solicitors' Law Stationery Society? None other than Kevin Maxwell, his 26-year-old son. Kevin is already MD of Waterlows, part of Maxwell's Pergamon group. Of Kevin's brothers, Ian is a director of Maxwell's British Printing and Communications Corporation and Philip is managing editor of Pergamon's encyclopaedia division. Of his sisters, Christine is on Oxford University's board, Christine and Isobel work for Pergamon in America, and Anne works on the marketing side of BPCC. To go with the empire, a dynasty.

BARRY FANTONI



'I hear their motto is, Who dares wins the by-election'

When's when?

Ten years after Neil Kinnock first recorded the publication of a book on Sir David Bevan's speeches in his *It's his* entry, I gather that it is finally to be published. Collins expects the completed manuscript - swollen by a comparison of Kinnock's own political philosophy with that of Bevan - by next March and plans to publish shortly before the next general election. As PHS readers will recall, Kinnock signed the contract for the book in 1974. He recorded *As Mye Said in It's his* every year between 1975 and 1982 with varying dates of publication. When finally challenged on this by his biographer, he admitted: "It's, er... in four cardboard boxes in the attic at the moment, having been moved there from the garage. Er, I just haven't had time to finish it."

Parliament? Worse than the courts at protecting our liberties. The political parties? More of a threat than a help. Trade unions? Two million union members think they are dangerous. Britain's angry youth? The elderly are angrier. Opinion polls have an awkward habit of shattering vague impressions about what people think, and few polls are likely to shatter more myths than one conducted recently by MORI for the Constitutional Reform Centre. The subject of MORI's inquiry was the state of British democracy: how well we think it is working, which institutions have the highest and lowest reputations, and what could be done to make democracy work better. The survey demolishes six myths about public opinion.

Myth one: Whatever else we argue about, almost all of us think highly of Britain's democratic system.

In fact, only 53 per cent of Britain's adult population think the system works well: a mere 9 per cent think it works "very well". More than one-third of the public - around 15 million people - disagree. Twenty-six per cent think it works "not very well", and 11 per cent say "not at all well".

Slightly more favourable answers are given to the question "How well do you think your rights as an individual citizen are protected in Britain nowadays?" Sixty-four per cent say "very" or "fairly" well; but as many as 29 per cent say "not very" or "not at all" well. When people are asked specifically about Parliament and the courts of law, the courts emerge with a significantly better image.

Not surprisingly, there is a marked political and class pattern to the answers. An overwhelming majority of Conservative supporters (62 per cent) think their rights are generally well protected - a view shared by only 50 per cent of Labour supporters. Just 15 per cent of Conservatives, but 42 per cent of Labour voters do not think their rights are well looked after. (Alliance supporters closely match the national figures.)

Similarly, middle-class people feel more confident than working-class people about the way their rights are protected. More surprising is the survey's demolition of...

Myth two: Young people are alienated from Parliament, the police and the courts. MORI found

At the most critical stage of expiring British rule in Rhodesia in 1980, just before the election results were announced, a tense confrontation occurred at military headquarters in Salisbury between officers of the Rhodesian high command and two senior British officials.

The possibility of a military coup had haunted Government House ever since the Governor, Lord Soames, had set foot there in December 1979 with instructions to hold the ring long enough for an election to take place. British officials had never been in any doubt that if Rhodesia's military commanders decided to seize control in Salisbury, there was nothing the British team could do to stop them. They also knew that the consequences would be disastrous. Now the moment of danger, it seemed, had come perilously close.

The Rhodesian military had prepared to go along with Britain's plan for independence only because they had convinced themselves that either the moderate black leader, Bishop Abel Muzorewa, would win the election outright, as he had done a year before, or that a moderate coalition bringing together Muzorewa, Joshua Nkomo and white representatives would gain power. The idea that Robert Mugabe's radical guerrilla movement, Zanu-PF, might win a free election was a possibility they did not take seriously.

British officials used every opportunity to encourage the Rhodesian military in their belief that a moderate victory was not only the most likely outcome but also the result the British themselves favoured. It was an essential part of British strategy that the Rhodesians believed Mugabe would never win. For without their cooperation, the entire exercise would have failed.

Mrs Thatcher herself had a hand in this strategy. While the Lancaster House conference was under way in London, she arranged a private meeting with the Rhodesian military commander, General Peter Walls. Walls has recalled the occasion for Granada Television's series *End of Empire*, in the programme dealing with Rhodesia:

"She said certain things to me which made me think that the kind of political solution for which we had always hoped - a non-racial, multi-interest, anti-Marxist kind of political solution - was going to triumph. And unhappy though we may have been, one had to accept these assurances that that was... the way it was going to work."

Thus, when Rhodesian commanders learned, during the counting of votes in Salisbury, that Mugabe was heading for outright victory, there was heated talk about the need to seize power. Walls came under strong pressure to take action, notably from field commanders in eastern Rhodesia who insisted that Mugabe had won the vote in their areas only by intimidation.

On March 2, 1980, two days before the election result was due to be announced officially, Walls summoned two key British officials, the deputy Governor, Sir Antony Duff, and a senior political adviser, Robin Renwick, to a meeting at Combined Operations HQ. With Soames's approval, they agreed to go.

The meeting was, in Renwick's words, "very tense". The Rhodesians demanded that Britain should declare the elections null and void; Mugabe, they said, had won only through intimidation. Duff's reply was forthright. Britain had promised to hold a free and fair election; and by and large the British authorities were satisfied that had been accomplished. It was now Britain's responsibility to help install the new government. Any other action would lead to disaster.

that 16-24-year-olds are no more likely than any other age group to say that the courts fail to protect their rights. And 47 per cent of them, the same as the national average, named the police as the best defenders of their liberties.

In general, young people are less likely than older people to say their rights are poorly protected, but the difference is marginal. Nor do people under 25 seem especially disenchanted with the democratic system: 56 per cent say it does not work well - almost exactly the same proportion as in the rest of the sample, and less than the 41 per cent of people over 65 who hold the same critical view.

Myth three: Public respect for the institutions of law and order is declining. On the contrary, respect has significantly increased since the early 1970s. Overall, the police, the courts and the armed forces have risen more in public esteem than any other institution since 1973, when MORI last asked people to choose which two or three from a list of 16 best looked after individual rights.

A clear line seems to be drawn between those who enforce public policy and those who decide it. Political institutions have not fared well. The most noticeable casualty of the last 12 years has been the reputation of local councils: 36 per cent named them as one of the most important guardians of our rights in those far-gone days before reorganisation and rate-capping: today's figure is 23 per cent.

Political parties started with a worse reputation for looking after our rights. It remains bad. Just 9 per cent put them on their list. More than twice as many (23 per cent) count political parties as one of the two or three greatest threats to our rights.

Myth four: Only non-union members think unions threaten our liberties. The survey found that as many as two million union members - 22 per cent of all unionists in MORI's sample - list trade unions as one of the main threats to our liberties.

Among the public as a whole, trade unions are alone in scoring high as both "good" and "bad" institutions. Thirty-two per cent of the sample regard unions as one of the greatest threats to our rights.

Myth five: Opposition to big business is greatest among left-wingers. The proportion of Labour supporters who see a threat from big business (18 per cent) is virtually identical to the number of Conservative supporters (16 per cent) who think the same. It is Alliance supporters who sense the greatest danger: 25 per cent put big business on the "threatening" list.

How attitudes have changed

	Best protect rights (1973) %	Best protect rights (1985) %	Greatest threat to rights (1985) %
The police	32	47	8
The courts	18	28	3
The trade unions	23	23	32
The local council	36	23	9
Parliament	18	17	10
Newspapers & TV	14	14	9
The ombudsman	9	13	4
The armed forces	4	13	4
The political parties	9	9	23
The civil service	4	6	7
The Church of England	6	6	2
The Queen	2	4	1
International bankers, City, Bank of England	1	2	5
The Cabinet	3	3	8
The universities	4	2	2
Big business	2	1	17
Other	2	1	1
None	4	5	14
Don't know	6	7	14

* Less than 0.5%

As Zimbabwe polls, Martin Meredith recounts the pressures for a pre-independence coup

How Rhodesia almost stayed white



General Walls and Lord Soames: mutual distrust. Right, a Zanu-PF guerrilla who helped ensure Mugabe's victory

Duff had come well prepared for such a confrontation. The previous day British officials, hearing rumours of a coup, had enlisted the help of influential figures in the Rhodesian administration whom they had previously taken care to cultivate. One of them, David Young, the Finance Secretary, warned that if Walls went ahead with a coup, he would not get one penny from the banks.

Walls backed off, and eventually agreed to cooperate with Mugabe, enabling the transition from Rhodesia to Zimbabwe to be carried out in a more orderly manner than the British had ever dared hope. But Walls recalled the meeting with Duff and Renwick with much bitterness.

"Typical diplomatic language as to why nothing could be done: a wringing of hands and a we-can't-do-anything you know, and it's terribly difficult and the United Nations have been here and people from all over the world are watching us now, and how could we possibly stop it at this stage? We certainly felt that the people we were talking to were beneath contempt."

Walls's volatile relationship with British officials in Rhodesia caused constant concern at Government House from the first days of British rule. Walls's help was needed not only to ensure that the ceasefire held: his forces were ultimately the only means to protect the small groups of British and Commonwealth troops stationed in the bush if the ceasefire broke down.

The possibility that worried British officials most of all was that Walls, angered by a breach of the ceasefire or some other guerrilla action, would break away from the

Among Labour voters, the most widely perceived threat to our liberties is not big business, or the City, or even the Cabinet - but "the political parties".

Myth six: Most people do not want constitutional change. It would be truer to say that only a minority have real enthusiasm for change - although sometimes the minority is quite substantial. MORI asked its sample how much each of four possible reforms would "increase your confidence in the British democratic system if it were introduced". In each case more people think the reform would help than think it would not help:

Freedom of information act: 57 per cent think it would help "a great deal" or "a fair amount"; 25 per cent say it would help "just a little" or "not at all". Real enthusiasts - those who say it would help "a great deal" - amount to 30 per cent.

More independence for local government from central government: 55 per cent say it would help, 31 per cent disagree. Enthusiasts: 29 per cent.

Proportional representation for British elections: 50 per cent say it would help, 31 per cent the opposite. Enthusiasts: 23 per cent.

A bill of rights making the European Convention on Human Rights part of UK law: 46 per cent believe it would help, 36 per cent disagree. Enthusiasts: 18 per cent.

Whether the enthusiasts would survive the introduction of any, or all, of these reforms is another matter. Polls often find that we voters are a fickle lot: we say we want something, then reject it once we have it.

Nevertheless, it is plain that whatever cogent reasons may be advanced for not changing Britain's political system, public opinion as it now stands cannot be employed on the side of inertia. Indeed, given the fact that only 55 per cent think Britain's democratic system works well, the poll suggests that the condition of a number of our institutions should be much nearer the top of the political agenda.

MORI conducted its survey in face-to-face interviews between April 9 and 14, 1985, among a representative quota sample of 1,971 adults aged 16 and over at 170 sampling points throughout mainland Britain. The author is political editor of the New Statesman.

December 1979. At great risk, Soames had been sent out to Rhodesia even before the terms of a ceasefire had been agreed at Lancaster House, in an attempt to prevent the war from escalating and wrecking hopes of an agreement.

Without consulting Soames, British officials in London, facing deadlock with Mugabe and Nkomo, offered them an extra assembly camp for their guerrillas in Rhodesia, on top of the 15 guerrilla camps the British had already agreed with Walls. This concession, together with an ultimatum to Mugabe demanded privately by his main ally, Mozambique's President Samora Machel, eventually led to agreement at Lancaster House.

But Walls was never consulted. When told of the concession he threatened to back out of the whole exercise. To him, the deal over the extra assembly camp was proof of British duplicity, boding ill for the future. Deputy Governor Duff was sent to calm him down. Duff later described his meeting with Walls as "the worst two hours in my life".

On other occasions the stress that Walls was under nearly brought about the collapse of the ceasefire. In January 1980, learning that a large group of pro-Mugabe guerrillas, 40 miles away from an assembly camp, were refusing to lay down their arms, terms, Walls ordered an air strike.

It would almost certainly have been carried out but for a thunderstorm which prevented the planes from taking off. Given the extra time British officers managed to work out a compromise and persuade Walls to call it off.

As the election drew close, the single most important issue facing Government House was whether or not to ban Mugabe's Zanu-PF party in areas where intimidation by guerrillas had kept outside the assembly camps was rife. The evidence against the guerrillas was overwhelming. Much of it had been collected by British election supervisors in the field. As one of Mugabe's own lieutenants, Edinson Zvabgo, admits in the Granada film: "In fact we had a very large army left, who remained as political commissars in the country, just to ensure we would win the election".

The arguments in favour of banning Zanu-PF came not just from Walls and Muzorewa, but also from Nkomo, Mugabe's old wartime ally, who constantly complained of "terror tactics". More importantly, there were senior British officials at Government House who recommended a partial ban.

The final decision was taken by Soames. His aim all along had been to try to ensure that all the parties which had entered the election race should finish it. He was in no doubt that the Zanu-PF guerrillas were guilty of intimidation on a far greater scale than anyone else. But he believed by then that a partial ban on the party was unlikely to affect the overall result and would complicate the post-election period.

Moreover, he had never been privy to whatever "nods and winks" had been made to the Rhodesians in London, and he had deliberately refrained from finding out.

Soames's decision was the most important ever made by the British in Rhodesia. In the event, Mugabe's election victory was so overwhelming that all arguments about the extent of intimidation fell away and Soames, after weeks of mutual hostility, was able to strike up a close relationship with Mugabe, enabling Britain to effect a smooth transition of power.

The Rhodesia programme in Granada's End of Empire series will be shown on Channel 4 on July 15. The author is a research fellow at St Antony's College, Oxford.

Brecon beacons of reality

Anne Sofer

The poster patrol, we were told, goes out every day. Canvassers return from their trips into the hills with intelligence of possible sites: the best news is a supportive farmer with a long frontage on a well-used road. So the Land Rover bumped over cattle-grids and plunged into leafy tangles and up again into the mountains of mid-Wales we were constantly spotting election posters apparently miles from human habitation: a stretch of blue Conservative, and then - cheers! - an even longer stretch of Day-glo orange. We thought we had sighted a particularly brilliant clutch of liberal posters the other side of the valley, but it turned out when we reached it to be the local council's road resurfacing crew.

Like all victims (or beneficiaries) of mid-term by-elections, the inhabitants of Brecon and Radnor are learning to accept with a certain wry enjoyment the invasion by the media and party activists. They clutter the village streets and it means one has to answer the door bell several times a day, but at least they are good for trade. A lot of freshly killed Welsh lamb has been bought.

Anyway, the locals are used to eccentric strangers. In the cafe was a large and noisy group of young people from Leicester in woolly hats and bovine boots. They were camping up in the hills and making a film about a group of survivors after the end of modern civilization, reverting to savagery until rescued by two girls from a superior colony. It sounded like a cross between *Lord of the Flies* and John Wyndham's *Chrysalis: End of Mankind* it was called. The cafe owner nodded encouragement as they explained it all and piled them with huge plates of egg and chips.

Polls on this by-election show up a large number of "undecideds". That may be so, but what struck us was the large number of posters - most people, apparently, cheerfully prepared to tell the world how they were voting. Even the cafe and the bed and breakfast in the small town were sent to had joined in, and were sporting (respectively) Liberal and Labour posters. The shop next door had a large placard reading "If fish had votes, we'd have no acid rain". It was all very good humoured; even the Alliance's main street headquarters turned out to have been loaned as a favour between friends by a Labour supporter.

This, even more than the sound of rushing water and bleating lambs, was balm to those of us used to London politics. No wonder so many of our compatriots had made their escape to these parts. For there were a fair number of English names dotted among the Gwilliams and Davieses and Georges. Peeking through the windows of remote, shut up cottages and seeing the Habitat upholstery and the rush matting, we decided a lot of them were weekenders. "Bet they come from Kenilworth", somebody said as we jolied to a stop outside a lovingly restored barn-cum-pottery. She was only a few miles out: it was Edmeston.

But most of the homes were Welsh, and the response was invariably friendly. Where else had I canvassed for a whole day without once having the door slammed in my face? The only dirty look I got

was from a duck, gazing down in a superior way from a hay-loft as I stood in the farmyard asking directions - a more frequent inquiry that day than voting intentions.

But it was not all an idyll. Rural poverty, one of the most silent of today's problems, was visible in the shabby and crumbling little council estates clinging to the edges of many of the towns and villages; and there is rising anxiety about fraying public services - buses, schools, hospitals. The issues throughout Thatcher's Britain are not as different as the scenery.

Yet reflecting on the experience as the 125 hurried us back to Paddington, and generalizing in that outrageously unscientific manner that all party activists feel they are entitled to assume after a hard day's work, I thought I could detect a great difference between the London perspective and that outside.

In London, wicked and cosmopolitan city though it is, we make a moral crusade out of everything.



Richard Lysey flying the Liberal banner in Brecon

Politics is a matter of principles, rights, ideals. Feelings run high and language is in a perpetual state of hyperbole: only those with a huge capacity for outrage (or an actor's facility in simulating it) can stand the pace. There is a thick layer of hypocrisy in this self-interest parading itself as social concern - whether for the poor widowed ratepayer, the disadvantaged council tenant or the victimized defender of free speech. London politics, for all its ugliness, pretends to be pure.

In the clearer light of the Welsh valleys there seemed to be a more realistic acknowledgement that politics is about competing interests, and that what is needed in political leaders is an ability to strike the balance fairly and get acceptance for it. The people I spoke to were ready to identify themselves by their interest group - a farmer, health worker, small hotelier - and admit how that might affect their vote; but then they would stand back from that position and discuss in a more judicious and philosophical way what might be best for the country. The conversations were warmer in personal contact, cooler in political assessment, than one finds in city voters.

I have no cleverly calculated prediction of this election result. "Too close to call" seems to be the pollsters' verdict. (My canvass cards looked pretty healthy, but that is only a fragment of a large and diverse constituency.) I can say, though, that I came back more cheerful than I have been for weeks; somehow restored to sanity.

The author is SDP member of the GLC/ILEA for St Pancras North.

moreover... Miles Kingston

Rule one House, run another

Political economy is not so very different from good housekeeping. Mrs Thatcher has often been quoted as saying this and - who knows? - she may even have said it. We at Moreover House believe that the reverse is true as well, that good housekeeping is based on the same principles as good political government, and that if only the average housewife knew a bit more about the way the country was run, her household would be better organized.

We are delighted, therefore, to announce that from today Mrs Thatcher herself will be contributing a regular advice column for housewives everywhere. All yours, Mrs T. *Wives everywhere* by Mrs Margaret Thatcher, housewife.

The first thing I want to stress, and I do want to make this abundantly clear, is that it is absolutely no use spending more money than you have got. If you go out to the shops with £5 housekeeping money in your pocket, and you buy £8 worth of food, then you have not only spent the £5, you have also spent £3 on credit. Now, where is that £3 going to come from? Nowhere, is the answer. We must learn to live within our means. It's as simple as that.

Of course, it isn't quite as simple as that. There are certain investments we have to make within a household to guard against the future. For example, we have to make sure that it is a well-defended household against any surprise attack, and I like to have my house full of the most modern weapon systems and defence methods to ensure that no aggressor can come up the garden path. Of course it's expensive, especially if you are buying from the Americans, but it's also common sense.

I also believe in making sure that things in my household are peaceful and free from civil disturbance, and my experience in government tells me that the best way to do this is to have a powerful police presence. Of course, it's not the most convenient thing in the world to bump into a policeman every time you go to the lavatory or do the gardening, but we all have to make sacrifices.

You may also find from time to time that sudden emergencies arise

and have to be dealt with as well as paid for. In my own case I was recently obliged to help out some relatives in the Falkland Islands who were in trouble, and I am now helping to build a new airport for them. I don't grudge them this, but it does mean being even more careful with the household budget.

Well, you may ask, how are we going to pay for all this out of £5 housekeeping money? The answer is, of course, that we have to sell off something to raise the money. It's no use going round with a begging bowl. In my case, I have recently sold off the telephone system in our house, the oil in our garden, and most of the contents of our first aid cabinet. Well, you might say, what happens if somebody in the house falls ill and the right medicine is not there?

Well, for heaven's sake, we all have to learn to stand on our own feet, and the answer is quite simple. Anyone who is ill must go out and buy the right medicine! It isn't much to ask, surely, that people make the effort to look after themselves out of their own pocket money?

If being in politics has taught me one thing, it's that being looked after too much tends to sap people's sufficiency. In my household people buy their own medicine if they are ill, do their own food shopping and chip in as much as possible to buy those expensive American guns I was talking about. They are also encouraged to buy their own bedrooms from me, which gives them freedom to go and come as they like, as long as they do it within guidelines which I lay down.

There you have it, Sir Robin. If everyone in a household pays his own way, and they make a contribution to my expenses, and they agree with the policy of selling off the house whenever necessary, you will find that that £5 housekeeping money goes a long way.

But what you may say, will happen if people's pocket money dries up or there is nothing left in the house to sell? Well, if being a politician has taught me one thing, it is that awkward questions can always be left to another time. I hope to think of an answer before I write my next column.

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THE

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LARY
CYRIL DOLPH
distinguished banker.

Dolph, who died last week before his birthday, was a figure in the City banking in the 1920s spanning both sides of the Atlantic until the outbreak of the Second World War. He returned as a member of the firm of commercial and industrial bankers, Messrs. Holt & Co. during the war, and when he acquired Holt & Co. in 1945 he concentrated on the two old banks in London and the position of Glyn Mills & Co. based at 100 Old Broad Street. His business was the Sun Life of Canada where he worked from 1943 and for 18 years from 1945.

Mr. Dolph was a keen golfer and a member of the New Club at Westbury in the eighties. He was a keen reader of the book 'The History of the Woolmen' by Dixey, died in 1943 and leaves a daughter and two sons.

JANNS ZENSKI

Zenski who was born near Munich in 1901, had a long career as a writer and museum curator. In the history of art he obtained his diploma in 1927, spending a year as a scholar at Harvard. In 1936 he joined the staff of the Kaiser-Friedrich-Institut in Berlin. He worked there until 1941 when he was appointed Acting Sculpture at the University of Washington in Washington. He was a member of the Advanced Study at the University of Washington and it was there that he wrote his book 'Bernhard Meissel's Monuments of Art' (1934). He moved to the University of Fine Arts in Berlin in 1941, but transferred to the European War Department, of which he became a member in 1942. He composed with a group in Medieval Warburg Institute, London. His work in Boston were the result of his career. It was due to his work in the Museum of Fine Arts, one of the objects of Euro-American art in the 19th century. His sensitivity to art led to a friendship with the artist Max Beckmann, who had served until 1941 as President of the Gesellschaft der Freunde der Kunst in Boston. He also acted as an expert on art exhibitions, the first of which was the Art 1000 in the Hayward Gallery.

BOBNOV

Bobnov writes: Bobnov was born in Moscow on 10th November 1901. He did not pass the United Kingdom citizenship test. Bobnov had been a member of the Soviet Union of Scientists and Head of the Institute for the Strength of Materials of the Academy of Sciences. He was a Professor at the University of London and was throughout the 1950s an outstanding expert on creep and structural stability. He was extensively in the West and was hampered by ill health for several years. He was able to visit the USA in 1954. He met a woman in Moscow who was interested to see how things were not going with the Russians. He was initiated into a society whereby he could be seen in the West and in the USA. This was the first of its kind in the fields of materials and of structural engineering. He was a very good person who did a lot of work between the West and those in the East.

THE TIMES FINANCE AND INDUSTRY Executive Editor Kenneth Fleet

Economic convergence - the wrong medicine

One of the silliest recent official pronouncements on our economic ills comes in the report on the exchange-rate system prepared - over a full two years, for heaven's sake - by the "Group of 10" industrial governments.

Shying away from more radical views, the Group of 10 offered us the placebo that exchange-rate stability was best pursued by the achievement of economic "convergence" and "sound" policies. We can be asked to swallow one of two nasty-tasting conclusions on floating exchange rates, but not this useless little yellow pill.

First, it can be argued that exchange-rate stability is not a desirable end in itself, that volatility is a price worth paying for the freedom to liberate capital markets - indeed, that rapid exchange-rate movements are a vital way of venting financial pressures. Alternatively, it can be argued that greater exchange-rate stability is essential if protectionism is to be forced into retreat and world interest rates lowered, in which case quite difficult decisions need to be taken by central bankers and their masters.

It is simply not possible to argue, against all real world evidence, that similar economic policies will naturally stabilize exchange rates, even supposing they will automatically produce similar economic performance in countries of very different scale and resources.

Purline go-it-alone policies by medium-sized economies will be penalized by the foreign exchange markets. But anyone who supposes that relative inflation rates dictate exchange rates (which is what platitudes about convergence usually imply) should ask themselves why sterling has been recovering against the mark. Trade flows present the same puzzle. Admittedly, sluggish German growth has taken the gift off the *Wirtschaftswunder* - but on this score the yen should be strategically high.

little to do with American economic performance, convergent or otherwise - it had a lot to do with the reaction of American bankers to past overvaluing overseas.

It is the belief that this reaction is nearly spent that renders the dollar so vulnerable to every quirk of the American growth figures (themselves compiled in a statistically volatile manner that hardly helps).

Like so many nursery lectures, this depends on the notion that international persuasion is all for our own good. So it may be, but it must allow room for adult disagreement about the proper direction of policy. The very notion of "convergence" begs the question of what should be converged upon. It also introduces an unnecessary complication into economic diplomacy.

It is all very well for us unofficial Noses-Parkers in the Press to pass strictures on American economic policy. But if the national interests of other governments lie fundamentally in a stable pattern of exchange rates, why disguise them with interlocking comments on domestic fiscal and monetary policies?

This has immediate relevance not only to Britain's dealings with the Reagan Administration. Where Mr Nigel Lawson's reversion to the role of financial journalist cannot be said to have much impact, but also to the course of our own monetary policy. If the fearful muddle surrounding the broad money aggregate, Sterling M3, is not fairly quickly resolved, it seems probable that the Government is going to move further towards the elevation of money GDP to a central target position.

This is a useful framework for projections of growth and inflation, and would be presentationally easier than the motorway acronyms that distinguish existing monetary targets. Since it is not a readily-available statistic, however, it is useless as a day-to-day, or even month-to-month, guide to the monetary authorities. So we are approaching the proper moment to clear up the Government's ambivalent attitude to the most instantly-available statistic of all the sterling exchange rate.

The dilemma for the Government is that the pound has strengthened while the broad money numbers remain confusingly large. It faces a choice between concentrating day-to-day policy on the exchange rate, both as a measure of counter-inflationary pressure and as a means of maintaining it - or of hopping right off sterling M3 on to another measure.

Such gaffly monetarism would be weakened by the conviction that the Government secretly cared more about the exchange rate anyway. An open focus on the exchange rate would be resisted by those who think we are about to plunge against the mark - this is the kind of second-guessing that has kept us out of the European exchange mechanism for too long, and neglects the point that if both the exchange rate and the domestic monetary aggregates say we are out of line with the heart of Europe, we will have to keep monetary policy relatively tight anyway.

Sarah Hogg Economics Editor

OECD says record growth in rescheduling will continue

By Our Financial Staff

International borrowers should find willing lenders for the rest of the year as they continue to seek large sums to refinance their debts, the Organization for Economic Co-operation and Development (OECD) said yesterday.

The 24-nation group of industrial countries said in a quarterly review of financial trends that lending grew at a record pace in the early months of the year and that the pattern should be sustained at least until December.

Refinancing and consolidation of earlier loans is "likely to remain heavy in the coming months as the improvement in borrowing terms... makes it particularly attractive to reshape outstanding debt."

Companies would also arrange credit facilities ahead of need to take advantage of low borrowing costs or to establish themselves in international markets.

In April and May international borrowings reached a quarterly rate of \$64.8 billion (£50.23 billion) compared with \$49.6 billion in January to March and \$195.4 billion for 1984.

The review said that the most creditworthy less-developed countries had raised considerable sums in recent months, but other borrowers could hope for little more than some short-term trade finance.

East European borrowers should greatly increase the \$3.4 billion they borrowed last year, as their fourth successive year of combined trade surpluses with the West enhanced their credit ratings.

The review added that, in the longer term, banks looked likely to retain an important role in international capital markets despite changes in methods of lending.

The shift from traditional bank loans to a wide range of bond and securities markets "is no doubt the most important change that has confronted the international capital market during the past decade."

Meanwhile, Chile's military government has followed up a vital foreign debt refinancing agreement with a devaluation of the peso and a package of potentially unpopular economic measures.

Senior Modesto Collados, minister for the economy, announced that the official rate of the peso was being devalued to 168.9 to the dollar from 155.72 a fall of 7.8 per cent. Import duties are being cut to 20 per cent from 30 and a series

of tax incentives for exporters is being introduced. The measures clearly mark a return to the financial orthodoxy favoured by the International Monetary Fund (IMF) and by the conservative, free-market economists who ran the economy for President Augusto Pinochet until late 1983.

Mr Awad Abd Elmagid, the Sudanese finance minister, said yesterday that Sudan was seeking to reschedule its multi-billion dollar foreign debts but that it would not resort to the Eurodollar market for help with its financial problems.

Mexico's decision to allow its banks to re-enter the foreign exchange market and effectively devalue the so-called free peso rate is likely to put pressure on the controlled rate, which accounts for 80 per cent of foreign exchange dealings, bankers in Mexico City said.

The result was to confirm doubts in the financial markets about the second quarter GNP flash - doubts that the number was too high and out of line with a wealth of other evidence indicating weakness in the US economy.

The effect on the bond market was swift and powerful. The September Treasury bond contract which had fallen from a peak of 79 on June 18 to just over 75 on June 26, rebounded to close on Friday at 77 1/2, thus making up more than half its losses from the June 18 peak.

Cash bonds also responded very positively. By June 28 the 11 1/2 per cent 2015 bond had bounced back from its low of 105 (yield 10.66) to 107 1/2 (yield 10.46).

The short end of the markets also benefited from the reappraisal of the outlook. The three-month Treasury bills yield fell back to 6.80 per cent, having been up about 7.1 per cent.

Talk of a cut in the discount rate which had been abandoned in the financial community once the GNP number was announced on June 20, revived. The rate of Federal funds - about 7.7 per cent on Friday - and the discount rate - 7.5 per cent - are once again very close to each other.

There is also speculation about a sweeping change in the leading figures at the Fed. President Reagan will be able to appoint three members, thus ensuring Reaganite control over the Fed for years to come.

US NOTEBOOK

T-bonds lift the pessimism

Another reassessment of the prospects for the American economy last week led to another switch in the trend of bond prices and of interest rates generally.

The pessimism about bonds generated by the unexpectedly high "flash" estimates for second quarter GNP - a rise at an annual rate of 3.1 per cent - was swept away by the report on the index of leading indicators for May.

Initially, it seemed this report confirmed the uptrend of the economy that came out of the second quarter GNP report. The index of leading indicators for May rose 0.7 per cent. This was lower than the 1.1 per cent that had been expected. But then a significant revision for March and April had the effect of transforming the movement of the index for the three months combined into a zero net change.

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The effect on the bond market was swift and powerful. The September Treasury bond contract which had fallen from a peak of 79 on June 18 to just over 75 on June 26, rebounded to close on Friday at 77 1/2, thus making up more than half its losses from the June 18 peak.

Cash bonds also responded very positively. By June 28 the 11 1/2 per cent 2015 bond had bounced back from its low of 105 (yield 10.66) to 107 1/2 (yield 10.46).

The short end of the markets also benefited from the reappraisal of the outlook. The three-month Treasury bills yield fell back to 6.80 per cent, having been up about 7.1 per cent.

Talk of a cut in the discount rate which had been abandoned in the financial community once the GNP number was announced on June 20, revived. The rate of Federal funds - about 7.7 per cent on Friday - and the discount rate - 7.5 per cent - are once again very close to each other.

There is also speculation about a sweeping change in the leading figures at the Fed. President Reagan will be able to appoint three members, thus ensuring Reaganite control over the Fed for years to come.

Maxwell Newton

Growth in money is on target says LBS

By David Smith Economics Correspondent

An optimistic forecast on the money supply and interest rates is published today by the London Business School. The school's *Financial Outlook* says that money supply growth this year will be comfortably within the Government's target range, while base rates will decline gradually to 8 per cent over the next 18 months.

The forecast projects sterling M3 growth of 6.8 per cent in the current financial year, below the mid-point of the Government's 5-9 per cent target range. Next year's growth is forecast to be 7.1 per cent, compared with a likely target range of 4-8 per cent.

The school's optimism on money supply is based on a fall in the public sector borrowing requirement from £10.1 billion in 1984-85 to £7.9 billion this year.

Companies are expected to reduce their borrowing from the banks and issue £1 billion of medium-dated corporate bills. The foreign currency and external counterparts of the money supply, and non-deposit liabilities, are expected to reduce sterling M3 by about £4.6 billion.

The other main money supply measure, M0, is also expected to perform well within target ranges as a result of high but declining interest rates.

The *Financial Outlook* also examines what it describes as "probably the largest tax avoidance scheme yet seen in this country". This is the system whereby the personal sector pays to pension funds, enjoys tax relief, which then buys gilts from the Government, inflows into the funds and interest on gilts are both tax-exempt.

Directors expect inflation to stay above 5% By Our Financial Staff Leading businessmen fear inflation will rise above 5 per cent this year. The latest Business Opinion Survey from the Institute of Directors show that two out of three businessmen are forecasting a higher inflation rate in 1985.

Inflation is now 7 per cent and not one of those surveyed believed that it would drop below 5 per cent this year. One in ten senior businessmen expect inflation to be significantly over the 5 per cent target set by Mr Nigel Lawson, the Chancellor of the Exchequer.

Despite this disbelief in the Government's ability to keep a stable 5 per cent inflation rate, businessmen strongly support the Chancellor's policies. Of the company directors interviewed last month, 77 per cent said their companies were doing well.

Businessmen believe that the advent of Sunday trading will boost economic activity. They also support overwhelmingly the Government's proposed overhaul of the Welfare State system.

TSB strengthens top team for float

By Richard Thomson

The Trustee Savings Bank Group has announced a series of senior management appointments to strengthen its position before its planned flotation in the Stock Exchange next February.

Mr David Backhouse is to become chairman of TSB Trust Company, replacing Mr Reginald June he has been chairman since 1979. Mr Backhouse, aged 46, headed Dunbar & Co, the private bank and investment services company, from 1973.

Dunbar was bought by Hambro Life, the life assurance company, in 1982, and Mr Backhouse retired from Hambro two years later. His appointment to TSB Trust Co is his first important one in the City since then.

Mr Norman Hay, who retired in 1983 as deputy chief general manager of Royal Insurance, has been appointed as an additional deputy chairman of TSB Trust Co.

Mr J. Dundas Hamilton is becoming chairman of UDT Holdings and United Dominions Trust, the consumer credit arm of the group. Mr Hamilton joined the companies in 1983 and has recently retired as senior partner of the broking firm Fielding, Newton-Smith & Co. Mr Lyndon Bolton has been appointed deputy chairman.

The appointment of Mr Leslie Priestley as chief general manager of TSB England & Wales, the largest part of the banking group, was announced several weeks ago. Mr Priestley replaces Mr Philip Charlton, who retains his post as chief general manager of TSB Group.

The additions to the TSB management were designed to bring in outside experience in areas where there was felt to be a lack within the group, a spokesman said.

The TSB was changing from a saving bank into a large financial services company as all the important changes had to be completed ahead of the group's stock market launch.



David Backhouse: joining as TSB Trust Co chairman.

Business failures up by 4%

By Our Financial Staff

Business failures are still at a record level with company liquidations again rising in the first half of 1985.

The latest survey from Dun & Bradstreet, the business information service, shows that business going into liquidation rose by 4 per cent to 7,984 over the corresponding period in 1984, but bankruptcies fell by 17 per cent.

For England, London and the south-east is still the worst hit area, followed by the north-west, the west Midlands and the north-east.

London and the south-east again accounted for more than half the company failures. Liquidations rose by 10.6 per cent to 3,863 over the first half of 1984 but bankruptcies fell by 28 per cent to 1,013.

The north-west accounted for 13.6 per cent of England's company liquidations, a 14 per cent rise over the 1984 figure. The west Midlands' 716 liquidations were 10 per cent of the English total.

Scotland experienced a 43 per cent fall in company liquidations, from 594 in the first half of 1984 to 310.

Dun & Bradstreet says that, overall, the rate of business failure, while remaining high, appears to be levelling off.

Maxwell Newton

IBM joins world computer race

From Bailey Morris, Washington

The entry of International Business Machines into the telecommunications market has created a battle of the titans which is expected to alter profoundly the business of information gathering and transmission.

The company's \$1 billion alliance with MCI Communications Corporation places it in direct competition with American Telephone and Telegraph Company in the race to communicate through a global network of home and office computers.

The liaison with MCI, which gives IBM an initial 16 per cent interest, will allow the multinational computer company to begin building an infrastructure to transmit data and voice and communications and pictures.

Analysts said that IBM's surprise decision to buy into MCI "probably reflects a management belief that the growth of the computer business hinges on the ability to connect a disparate system of processors in distant areas.

AT & A is heading in the same direction, having spent the last year and a half attempting to build a computer business to complement its vast communications network.

At the same time it is expected that a significant number of companies which leapt into the communications business after the break-up of AT & A in 1982 are going to fold.

Analysts said only a handful have the resources to compete with AT & A and IBM in the de-regulated world of telecommunications which requires vast amounts of technology.

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London listing for BSN

France's largest food and drink company, BSN, has obtained a London listing for its shares. The shares are already listed in Paris and four other European cities.

The listing in London has been arranged by way of an introduction by Lazard Brothers, the merchant bank.

BSN started as a flat glass manufacturer but has now diversified by acquisition. Its well known brands include Kronenbourg and Kanterbrau beers, Evian mineral water, Gervais soft cheese and Danone yoghurt.

Profits grew in each of the past five years except in 1984 when they were depressed by the cost of reorganizing one of the two French breweries. Profits fell from FF 1.42 million (£118 million) to FF 1.32 million (£110 million).

MARKET SUMMARY

Table with columns: STOCK MARKETS, CURRENCIES, BOARD MEETINGS, INTEREST RATES. Includes data for FT Ind Ord, Dow Jones, Nikkei Dow, etc.

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USM REVIEW

Electric shock waves swamp index

By Derek Pain and Pam Spooner

average oil group and has some impressive institutional backing.

The company has chosen the offer for sale method, still something of a rarity on the USM, and dealings do not start until next week.

Today will be critical for the USM. Dealings are due to start in two stocks - Goodhead Print

Group and Polypipe. In the present depressed state of the market both look to be on demanding ratings and could find themselves struggling.

They may need a little help and this is likely to be forthcoming from the brokers involved, Capel-Cure Myers and Pamure Group and Co.

There are signs that a number of USM new issues have been postponed because of the nervous sentiment.

But other newcomers, besides Sapphire, are prepared to roll. Capel-Cure Myers is due to announce one today.

C-CM, and others, are no doubt encouraged that although the market is creating, it has not cracked. What, however, would happen if a lot of stock suddenly came on offer is another matter.

In today's tense atmosphere any signs of a market recovery are attempting to turn shares into real money would have a devastating impact.

The less exuberant market conditions are not holding back over-the-counter newcomers. Amphetries, a chemical group, has been oversubscribed and dealings are due to start today.

COMPANY NEWS

This advertisement is not an invitation to subscribe for or to purchase any Securities

TOWERBELL RECORDS plc

(Incorporated in England under the Companies Acts 1948 to 1976) (Registered No. 1504633)

OFFER FOR SALE

CLEVELAND SECURITIES plc and HARVARD SECURITIES PLC (Licensed Dealer in Securities)

3,182,286 Ordinary shares of 1p each at 35p per share. The subscription lists will open at 10.00 a.m. on Tuesday, 2nd July, 1985 and will close at 3.00 p.m. on Thursday, 11th July, 1985.

TOWERBELL RECORDS plc is a successful British independent record company with a number of major international stars, such as Shirley Bassey, Miki Dolgren, Cilla Black and Justin Hayward of the Moody Blues already signed to the label and Chas and Dave to the affiliated label 'Rockney'.

No application has been made or is proposed to be made for these securities to be admitted to the Official List of The Stock Exchange or for permission for dealings to take place on the Unlisted Securities Market.

Cleveland Securities plc Harvard Securities PLC
Cleveland House 42-44 Dolben Street
70 Great Eastern Street London SE1 0UO
01-729 8020 01-928 2661

JEFFERSON SMURFIT: The annual meeting was held at the results for the first six months of the year ending July 31 will be about the same figure of £20 million pretax as achieved last year, then a record.

RESOURCE TECHNOLOGY: Inspectorate International has received acceptance in respect of the offer for Mr R. J. Stallard, chief executive of RT, for his holding of 1,896,341 Resource Technology shares. Together with the 5,162,046 RT shares acquired in the market, Inspectorate's holding totals 7,058,387 shares, which is equal to 53.38 per cent of RT's share capital.

PEGLER-HATTERSELY: Pegler has acquired from Newman-Tonks the controls business in Nottingham for a cash consideration of about £1 million.

POLYMARK INTERNATIONAL: The board has decided to defer payment of the dividend on the 'A' shares due on June 30.

GREENWICH CABLE COMMUNICATIONS: Half-year to Feb. 28. Turnover £148,700 (£132,550). Net operating loss £207,041 (£144,126). Interest receivable £19,869 (£855). Depreciation £43,488 (£36,754). Net loss for the period, £230,660 (£180,025).

HUMPHRIES HOLDINGS: Year to March 31. Figures in £000. Turnover 14,321 (13,319). Pretax loss 512 (loss 315).

The USM has suffered a severe electric shock. The junior market is now looking very fragile indeed with the Datastream share index crashing below 100 points.

As befis an infant market with an obvious attraction for young, thrusting companies, the USM is overloaded with electrical and high technology stocks.

They represent its largest single sector and, until the recent shake out, which has wiped many millions of pounds from their value, accounted for about 25 per cent of the junior market's total capitalization.

Last week's sharp decline by the main market was prompted by a profits warning from Racial Electronics.

The Racial bombshell was just too much for a market already deeply worried by the electronic sector's performance. So the latest share plunge was starkly reflected on the USM with many shares looking decidedly in need of a little confidence.

On Friday the Datastream USM share index closed at 97.95 points. It fell 6.22 points last week. The peak was hit more than a year ago when it achieved 118.54 points.

But it is not only electricals which are dragging the Datastream index remorselessly lower. The USM also contains a large selection of minor oil companies. They, too, have had a rough time with the going-on in the resources of fully-listed Falcon Resources helping to cast a dark shadow over the rest of the pack.

Stripping out these two unflattering sectors, the USM presents a much happier picture. Indeed, the rest still offers a convincing display of a young, up-and-coming market which has created 350 millionaires in its relatively short existence.

However, there are signs that the market is suffering from acute new issue indigestion. Last week's unsatisfactory debut by Appletree, the vegetable business, is one example, in the present fraught atmosphere, of saturation point being reached.

There is little doubt that far too many of the recent crop of new issues have been too highly priced. It is, perhaps, significant that Sapphire Petroleum, braving a reluctant market, is pressing ahead with its offer for sale but has cut the price from 175p a share to 150p.

Sapphire can claim to be rather unlucky. It is arriving when the market is in retreat, small American explorers have lost many friends and world oil prices are anything but resilient. Yet Sapphire, from Williams de Broe Hill Chaplin and Co, the broker, is a cut above the

UNLISTED SECURITIES

Table with multiple columns: Capitalization, Company, Price, Ch'ge, Gross Div, etc. for various unlisted securities.

This advertisement does not constitute an Offer for Sale. Application has been made to The Council of The Stock Exchange for all of the 18,300,000 ordinary shares of 25p in Isotron plc issued and being issued to be admitted to the Official List.

Isotron plc Offer for Sale by Tender by J. Henry Schroder Wagg & Co. Limited of 3,290,088 ordinary shares of 25p each at a minimum tender price of 120p per share, the price tendered being payable in full on application.

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CRICKET: A CAPTAIN'S COURAGEOUS INNINGS MAKES LIFE WORTH LIVING AGAIN FOR AUSTRALIANS

England lose way in Border country

By John Woodcock, Cricket Correspondent
England have a real fight on their hands in the second Test match at Lord's, sponsored by Cornhill. They were outplayed on Saturday when Australia took their first innings from 183 for 425, a lead of 135 and England, batting again, lost Gooch and Robinson cheaply. At the bell, with a night-watcher at both ends, England were 37 for two, still 98 behind. There are two days left and the forecast is for mostly dry, even sunny weather.

Four main batsmen, Gower, Gatting, Lamb and Botham, are left to fend for England, all of them best suited by the attacking game. If two of them should play an innings even an English victory is not out of the question - but it is unlikely to happen if Gatting plays no stroke to straight balls and Botham cannot be bothered to spend a while in reconnaissance.

All praise to Border and Ritchie, whose partnership of 216 for Australia's fifth wicket transformed the match and conceivably the series. If Border's was the outstanding innings, Ritchie's did much to make it possible. At 101 for Australia, he came to the crease when the game was in a state of confusion. That was after tea on Friday under a grey and cheerless sky.

By the time Ritchie was out for 94 on a bright Saturday afternoon Australia were thinking that life after all was worth living. Allott was certain enough that he had had Ritchie caught at the wicket when he was 51 to make an unholy fuss about it - if England's batsmen do not "walk" why should they expect Australia's, too? - but this was an admirable innings.

Scoreboard
ENGLAND First Innings 290 (D Gower 86; C J McDermott 50 for 70)
Second Innings 177 (D Gower 101; D Gower 101)

FALL OF WICKETS: 1-22, 2-34, 3-101, 4-101, 5-101, 6-101, 7-101, 8-101, 9-101, 10-101, 11-101, 12-101, 13-101, 14-101, 15-101, 16-101, 17-101, 18-101, 19-101, 20-101, 21-101, 22-101, 23-101, 24-101, 25-101, 26-101, 27-101, 28-101, 29-101, 30-101, 31-101, 32-101, 33-101, 34-101, 35-101, 36-101, 37-101, 38-101, 39-101, 40-101, 41-101, 42-101, 43-101, 44-101, 45-101, 46-101, 47-101, 48-101, 49-101, 50-101, 51-101, 52-101, 53-101, 54-101, 55-101, 56-101, 57-101, 58-101, 59-101, 60-101, 61-101, 62-101, 63-101, 64-101, 65-101, 66-101, 67-101, 68-101, 69-101, 70-101, 71-101, 72-101, 73-101, 74-101, 75-101, 76-101, 77-101, 78-101, 79-101, 80-101, 81-101, 82-101, 83-101, 84-101, 85-101, 86-101, 87-101, 88-101, 89-101, 90-101, 91-101, 92-101, 93-101, 94-101, 95-101, 96-101, 97-101, 98-101, 99-101, 100-101, 101-101, 102-101, 103-101, 104-101, 105-101, 106-101, 107-101, 108-101, 109-101, 110-101, 111-101, 112-101, 113-101, 114-101, 115-101, 116-101, 117-101, 118-101, 119-101, 120-101, 121-101, 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Scoreboard
ENGLAND First Innings 290 (D Gower 86; C J McDermott 50 for 70)
Second Innings 177 (D Gower 101; D Gower 101)

FALL OF WICKETS: 1-22, 2-34, 3-101, 4-101, 5-101, 6-101, 7-101, 8-101, 9-101, 10-101, 11-101, 12-101, 13-101, 14-101, 15-101, 16-101, 17-101, 18-101, 19-101, 20-101, 21-101, 22-101, 23-101, 24-101, 25-101, 26-101, 27-101, 28-101, 29-101, 30-101, 31-101, 32-101, 33-101, 34-101, 35-101, 36-101, 37-101, 38-101, 39-101, 40-101, 41-101, 42-101, 43-101, 44-101, 45-101, 46-101, 47-101, 48-101, 49-101, 50-101, 51-101, 52-101, 53-101, 54-101, 55-101, 56-101, 57-101, 58-101, 59-101, 60-101, 61-101, 62-101, 63-101, 64-101, 65-101, 66-101, 67-101, 68-101, 69-101, 70-101, 71-101, 72-101, 73-101, 74-101, 75-101, 76-101, 77-101, 78-101, 79-101, 80-101, 81-101, 82-101, 83-101, 84-101, 85-101, 86-101, 87-101, 88-101, 89-101, 90-101, 91-101, 92-101, 93-101, 94-101, 95-101, 96-101, 97-101, 98-101, 99-101, 100-101, 101-101, 102-101, 103-101, 104-101, 105-101, 106-101, 107-101, 108-101, 109-101, 110-101, 111-101, 112-101, 113-101, 114-101, 115-101, 116-101, 117-101, 118-101, 119-101, 120-101, 121-101, 122-101, 123-101, 124-101, 125-101, 126-101, 127-101, 128-101, 129-101, 130-101, 131-101, 132-101, 133-101, 134-101, 135-101, 136-101, 137-101, 138-101, 139-101, 140-101, 141-101, 142-101, 143-101, 144-101, 145-101, 146-101, 147-101, 148-101, 149-101, 150-101, 151-101, 152-101, 153-101, 154-101, 155-101, 156-101, 157-101, 158-101, 159-101, 160-101, 161-101, 162-101, 163-101, 164-101, 165-101, 166-101, 167-101, 168-101, 169-101, 170-101, 171-101, 172-101, 173-101, 174-101, 175-101, 176-101, 177-101, 178-101, 179-101, 180-101, 181-101, 182-101, 183-101, 184-101, 185-101, 186-101, 187-101, 188-101, 189-101, 190-101, 191-101, 192-101, 193-101, 194-101, 195-101, 196-101, 197-101, 198-101, 199-101, 200-101, 201-101, 202-101, 203-101, 204-101, 205-101, 206-101, 207-101, 208-101, 209-101, 210-101, 211-101, 212-101, 213-101, 214-101, 215-101, 216-101, 217-101, 218-101, 219-101, 220-101, 221-101, 222-101, 223-101, 224-101, 225-101, 226-101, 227-101, 228-101, 229-101, 230-101, 231-101, 232-101, 233-101, 234-101, 235-101, 236-101, 237-101, 238-101, 239-101, 240-101, 241-101, 242-101, 243-101, 244-101, 245-101, 246-101, 247-101, 248-101, 249-101, 250-101, 251-101, 252-101, 253-101, 254-101, 255-101, 256-101, 257-101, 258-101, 259-101, 260-101, 261-101, 262-101, 263-101, 264-101, 265-101, 266-101, 267-101, 268-101, 269-101, 270-101, 271-101, 272-101, 273-101, 274-101, 275-101, 276-101, 277-101, 278-101, 279-101, 280-101, 281-101, 282-101, 283-101, 284-101, 285-101, 286-101, 287-101, 288-101, 289-101, 290-101, 291-101, 292-101, 293-101, 294-101, 295-101, 296-101, 297-101, 298-101, 299-101, 300-101,

Wimbledon not to let the grass grow under its feet this week

By Rex Bellamy, Tennis Correspondent

The Wimbledon championships are not working out all that badly. The first week ended with a record crowd, 35,234, for the medial Saturday...

The programme remains behind schedule but in some ways will be beneficial. Play will start at noon today and tomorrow and the order of play will be unusually attractive.

Seven qualifiers still dream of glory. They are Jenny Byrne, Patty Fendick, Molly van Nostrand, Christo Steyn, Andreas Maurer, Robert Seguso and Ricardo Acuna.

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TODAY'S ORDER OF PLAY

- CENTRE COURT: MISS P H SHRIVER (US) v MISS S HEDBERG (Swe) 9-6, 6-3, 6-2. MISS B D DREWETT (AUS) v MISS C J LEWIS (GB) 6-3, 6-2, 6-1. MISS M HANDELKOVA (CZ) v MISS W E GARDNER (GB) 6-3, 6-2, 6-1.



John Lloyd (left) will resume his battle with Henri Leconte on the centre court today



The sun shines on Virginia Wade and her wet-weather friend (Photograph: Ian Stewart)

over Barbara Gerken of California, 19 years her junior, was slightly ridiculous. But Miss Wade remains remarkably fit and athletic and has a taste for cliff hangers.

Moreover, her pride insisted that her final singles at Wimbledon must be against a player in a higher class than Miss Gerken - for example, Pamela Shriver, who beat Anne Hobbs on Saturday and now plays Miss Wade. Miss Shriver was born on Independence Day and enjoys teasing the British.

Lloyd's match with Henri Leconte was conveniently suspended when Leconte, leading 5-7, 6-3, 5-2, was taking Lloyd's game apart with a facility that was almost insulting.

RESULTS FROM SATURDAY

- Men's singles: J P McEnroe (US) 6-3, 6-2, 6-4. V Van Paten (US) 6-3, 6-2, 6-4. G Gimelstov (Swe) 6-3, 6-2, 6-4. C Cooper (US) 6-3, 6-2, 6-4. G Gerulaitis (US) 6-3, 6-2, 6-4.

More clouds are on the horizon for Wimbledon, which have lost 27 hours of play after a rain-hit first week. But this time weather will play a supporting role as officials prepare for the arrival of forged centre court ticks.

Philippe Chatrier, the president of the International Tennis Federation, has in recent months worked ceaselessly to get tennis full Olympic representation.

Brew wins fight to be reinstated champion

Paul Brew has won his three-month battle to be reinstated as the 200 metres freestyle champion in the 1985 national short course championships at Wythenshawe.

At the championships in April, Brew touched first according to secondary electronic timing, the referee, the umpires and both judges, but the primary electronic timing put Paddy Garratt, coach to Millfield, appealed against the decision.

The battle on behalf of Paul Brew (not Robin Brew as reported on Saturday) has been fought by his father and coach, Archie, who said afterwards: "I am glad that the long struggle to get justice has been worthwhile."

Carling Bassett, the attractive Canadian teenager, would be quite happy to leave the tennis court to become a film star. Yet, for the moment, she could be loosely described as a "jarmy sucker".

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Sagace wins well but sidesteps Ascot showdown

Sagace put up another scintillating performance to take yesterday's Prix d'Isphahan at Longchamp. Racing over a distance well short of his best, the son of Luthien was only one second outside the course record when beating Yashgaa by two lengths with the winners pace-makers, Castle Guard, 2 1/2 lengths away third.

The plan for Sagace is now a run on the Grand Prix de Saint-Cloud on October 6. As things stand, it will take a great horse to stop Sagace winning the Arc for the second time in a row.

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ATHLETICS

Olympic 'replay' is switched to slot with US TV

By Pat Butcher

It was confirmed yesterday that the Zola Budd-Mary Sanderson competition would be ahead in London later this month, not on the Friday evening of the Peugeot Talbot meeting at Crystal Palace on July 19, but on the following night in a special extension of the grand prix meeting, so that American television, who can cover the race only on a Saturday, can be present.

People who already hold tickets for the Friday evening meeting will be given the option of exchanging them for Saturday evening. But there is bound to be a lot of criticism of the move to Saturday, especially in view of the blatant commercial reasons for it.

The extra money from American television is evidently needed to pay the appearance fees for Mrs Sanderson and Miss Budd will command for this popular rematch.

For the rest of the competition at Gateshead in the match against France and Czechoslovakia spectators should be well served and fourth faster than at Wimbledon, there was so much going on. And some titled heads were rolling, notably those of Steve Cram, who was outpriced in the first time in six years, and Steve Ovett.

Cram was outpriced in the finishing straight of the 800 metres by the little-known Steve Cram said afterwards that he had let a little tired from his third fastest ever 1,500 metres in Oslo on Thursday and that had the race not been in Gateshead he would not have bought tickets on the night.

The Whitbread receive poison pen letters

By Pat Butcher

Fatima Whitbread, Britain's Olympic javelin bronze medal winner, and her mother, Margaret, a national coach, have been receiving poison pen letters. They are thought to be from Mrs Whitbread's mother, who is thought to be a national coach.

After Saturday's competition, which Miss Whitbread won with 68.24 metres to Mrs Sanderson's 64.32 metres, Mrs Whitbread said she thought that the letters were from other disgruntled athletes.

This may, as Miss Whitbread admits, provide a source of motivation for what will be the best throwing contest ever seen in Britain - next Saturday's match in Birmingham where the Misses Sanderson and Whitbread face world champions, Thea Eide, and world record holder, Petra Felke - but it is a distasteful episode, which must be cleared up as soon as possible. And, on that point, it must be noted that Miss Sanderson was

RESULTS FROM GATESHEAD

100 METRES: 1. C. Mould (GB), 10.45sec; 2. A. R. Murray (GB), 10.48; 3. P. Plank (GB), 10.51. 200 METRES: 1. D. Sanderson (GB), 20.78sec; 2. D. R. Murray (GB), 20.85; 3. P. Plank (GB), 20.92. 400 METRES: 1. B. Brown (GB), 48.57sec; 2. A. Carr (GB), 48.65sec; 3. D. Redmond (GB), 48.72sec. 800 METRES: 1. T. McKean (GB), 1min 46.25sec; 2. S. Ovett (GB), 1:47.01; 3. G. Patterson (GB), 1:48.54. 1,500 METRES: 1. M. C. McGeorge (GB, guest), 3:48.52sec; 2. S. Ovett (GB), 3:50.85; 3. P. Thoburn (GB), 3:52.88. 3,000 METRES: 1. P. Dewes-Hale (GB), 7min 52.78sec; 2. P. Thoburn (GB), 7:52.92; 3. P. Thoburn (GB), 7:53.92. 5,000 METRES: 1. M. C. McGeorge (GB, guest), 14:41.14sec; 2. S. Ovett (GB), 14:42.14; 3. D. Murray (GB), 14:43.37. 10,000 METRES: 1. S. Crampton (GB), 30:12.14; 2. A. P. Rogers (GB), 30:13.21; 3. S. Crampton (GB), 30:13.33. 20,000 METRES: 1. C. B. Bower (GB), 57:11.52; 2. E. Eberhart (GB), 57:13.31; 3. G. Taylor (GB), 57:15.19. 40,000 METRES: 1. M. Ewart-Epce (GB), 1:18.56; 2. J. Boyle (GB), 1:18.56; 3. J. Brentnall (GB), 1:18.56. 80,000 METRES: 1. Z. S. Zivana (GB), 2:38.69; 2. V. Oakes (GB), 2:38.73; 3. V. Oakes (GB), 2:38.73. 160,000 METRES: 1. C. Mould (GB), 5:17.87; 2. V. Oakes (GB), 5:17.87; 3. C. Mould (GB), 5:17.87. 320,000 METRES: 1. S. Crampton (GB), 10:35.74; 2. S. Crampton (GB), 10:35.74; 3. S. Crampton (GB), 10:35.74. 640,000 METRES: 1. S. Crampton (GB), 20:51.21; 2. S. Crampton (GB), 20:51.21; 3. S. Crampton (GB), 20:51.21. 1,280,000 METRES: 1. S. Crampton (GB), 41:42.42; 2. S. Crampton (GB), 41:42.42; 3. S. Crampton (GB), 41:42.42. 2,560,000 METRES: 1. S. Crampton (GB), 82:33.63; 2. S. Crampton (GB), 82:33.63; 3. S. Crampton (GB), 82:33.63. 5,120,000 METRES: 1. S. Crampton (GB), 164:27.26; 2. S. Crampton (GB), 164:27.26; 3. S. Crampton (GB), 164:27.26. 10,240,000 METRES: 1. S. Crampton (GB), 328:54.52; 2. S. Crampton (GB), 328:54.52; 3. S. Crampton (GB), 328:54.52. 20,480,000 METRES: 1. S. Crampton (GB), 657:10.04; 2. S. Crampton (GB), 657:10.04; 3. S. Crampton (GB), 657:10.04. 40,960,000 METRES: 1. S. Crampton (GB), 1314:20.08; 2. S. Crampton (GB), 1314:20.08; 3. S. Crampton (GB), 1314:20.08. 81,920,000 METRES: 1. S. Crampton (GB), 2628:40.16; 2. S. Crampton (GB), 2628:40.16; 3. S. Crampton (GB), 2628:40.16. 163,840,000 METRES: 1. S. Crampton (GB), 5257:20.32; 2. S. Crampton (GB), 5257:20.32; 3. S. Crampton (GB), 5257:20.32. 327,680,000 METRES: 1. S. Crampton (GB), 10514:40.64; 2. S. Crampton (GB), 10514:40.64; 3. S. Crampton (GB), 10514:40.64. 655,360,000 METRES: 1. S. Crampton (GB), 21029:21.28; 2. S. Crampton (GB), 21029:21.28; 3. S. Crampton (GB), 21029:21.28. 1,310,720,000 METRES: 1. S. Crampton (GB), 42058:42.56; 2. S. Crampton (GB), 42058:42.56; 3. S. Crampton (GB), 42058:42.56. 2,621,440,000 METRES: 1. S. Crampton (GB), 84117:25.12; 2. S. Crampton (GB), 84117:25.12; 3. S. Crampton (GB), 84117:25.12. 5,242,880,000 METRES: 1. S. Crampton (GB), 168234:50.24; 2. S. Crampton (GB), 168234:50.24; 3. S. Crampton (GB), 168234:50.24. 10,485,760,000 METRES: 1. S. Crampton (GB), 336469:00.48; 2. S. Crampton (GB), 336469:00.48; 3. S. Crampton (GB), 336469:00.48. 20,971,520,000 METRES: 1. S. Crampton (GB), 672938:00.96; 2. S. Crampton (GB), 672938:00.96; 3. S. Crampton (GB), 672938:00.96. 41,943,040,000 METRES: 1. S. Crampton (GB), 1345877:01.92; 2. S. Crampton (GB), 1345877:01.92; 3. S. Crampton (GB), 1345877:01.92. 83,886,080,000 METRES: 1. S. Crampton (GB), 2691754:03.84; 2. S. Crampton (GB), 2691754:03.84; 3. S. Crampton (GB), 2691754:03.84. 167,772,160,000 METRES: 1. S. Crampton (GB), 5383508:07.68; 2. S. Crampton (GB), 5383508:07.68; 3. S. Crampton (GB), 5383508:07.68. 335,544,320,000 METRES: 1. S. Crampton (GB), 10767016:15.36; 2. S. Crampton (GB), 10767016:15.36; 3. S. Crampton (GB), 10767016:15.36. 671,088,640,000 METRES: 1. S. Crampton (GB), 21534032:30.72; 2. S. Crampton (GB), 21534032:30.72; 3. S. Crampton (GB), 21534032:30.72. 1,342,177,280,000 METRES: 1. S. Crampton (GB), 43068064:01.44; 2. S. Crampton (GB), 43068064:01.44; 3. S. Crampton (GB), 43068064:01.44. 2,684,354,560,000 METRES: 1. S. Crampton (GB), 86136128:02.88; 2. S. Crampton (GB), 86136128:02.88; 3. S. Crampton (GB), 86136128:02.88. 5,368,709,120,000 METRES: 1. S. Crampton (GB), 172272256:05.76; 2. S. Crampton (GB), 172272256:05.76; 3. S. Crampton (GB), 172272256:05.76. 10,737,418,240,000 METRES: 1. S. Crampton (GB), 344544512:11.52; 2. S. Crampton (GB), 344544512:11.52; 3. S. Crampton (GB), 344544512:11.52. 21,474,836,480,000 METRES: 1. S. Crampton (GB), 689089024:23.04; 2. S. Crampton (GB), 689089024:23.04; 3. S. Crampton (GB), 689089024:23.04. 42,949,672,960,000 METRES: 1. S. Crampton (GB), 1378178048:46.08; 2. S. Crampton (GB), 1378178048:46.08; 3. S. Crampton (GB), 1378178048:46.08. 85,899,345,920,000 METRES: 1. S. Crampton (GB), 2756356096:09.16; 2. S. Crampton (GB), 2756356096:09.16; 3. S. Crampton (GB), 2756356096:09.16. 171,798,691,840,000 METRES: 1. S. Crampton (GB), 5512712192:18.32; 2. S. Crampton (GB), 5512712192:18.32; 3. S. Crampton (GB), 5512712192:18.32. 343,597,383,680,000 METRES: 1. S. Crampton (GB), 11025424384:36.64; 2. S. Crampton (GB), 11025424384:36.64; 3. S. Crampton (GB), 11025424384:36.64. 687,194,767,360,000 METRES: 1. S. Crampton (GB), 22050848768:07.32; 2. S. Crampton (GB), 22050848768:07.32; 3. S. Crampton (GB), 22050848768:07.32. 1,374,389,534,720,000 METRES: 1. S. Crampton (GB), 55121717536:14.64; 2. S. Crampton (GB), 55121717536:14.64; 3. S. Crampton (GB), 55121717536:14.64. 2,748,779,069,440,000 METRES: 1. S. Crampton (GB), 110243435104:29.28; 2. S. Crampton (GB), 110243435104:29.28; 3. S. Crampton (GB), 110243435104:29.28. 5,497,558,138,880,000 METRES: 1. S. Crampton (GB), 220486870208:05.84; 2. S. Crampton (GB), 220486870208:05.84; 3. S. Crampton (GB), 220486870208:05.84. 10,995,116,277,760,000 METRES: 1. S. Crampton (GB), 440973740416:11.68; 2. S. Crampton (GB), 440973740416:11.68; 3. S. Crampton (GB), 440973740416:11.68. 21,990,232,555,520,000 METRES: 1. S. Crampton (GB), 881947480832:23.36; 2. S. Crampton (GB), 881947480832:23.36; 3. S. Crampton (GB), 881947480832:23.36. 43,980,465,111,040,000 METRES: 1. S. Crampton (GB), 1763894961664:46.72; 2. S. Crampton (GB), 1763894961664:46.72; 3. S. Crampton (GB), 1763894961664:46.72. 87,960,930,222,080,000 METRES: 1. S. Crampton (GB), 3527789923328:09.44; 2. S. Crampton (GB), 3527789923328:09.44; 3. S. Crampton (GB), 3527789923328:09.44. 175,921,860,444,160,000 METRES: 1. S. Crampton (GB), 7055579846656:18.88; 2. S. Crampton (GB), 7055579846656:18.88; 3. S. Crampton (GB), 7055579846656:18.88. 351,843,720,888,320,000 METRES: 1. S. Crampton (GB), 14111159693312:37.76; 2. S. Crampton (GB), 14111159693312:37.76; 3. S. Crampton (GB), 14111159693312:37.76. 703,687,441,776,640,000 METRES: 1. S. Crampton (GB), 28222319386624:07.55; 2. S. Crampton (GB), 28222319386624:07.55; 3. S. Crampton (GB), 28222319386624:07.55. 1,407,374,883,553,280,000 METRES: 1. S. Crampton (GB), 56444638773248:15.10; 2. S. Crampton (GB), 56444638773248:15.10; 3. S. Crampton (GB), 56444638773248:15.10. 2,814,749,767,106,560,000 METRES: 1. S. Crampton (GB), 112889277546496:30.20; 2. S. Crampton (GB), 112889277546496:30.20; 3. S. Crampton (GB), 112889277546496:30.20. 5,629,499,534,213,120,000 METRES: 1. S. Crampton (GB), 225778555092992:06.10; 2. S. Crampton (GB), 225778555092992:06.10; 3. S. Crampton (GB), 225778555092992:06.10. 11,258,999,068,426,240,000 METRES: 1. S. Crampton (GB), 451557110185984:12.20; 2. S. Crampton (GB), 451557110185984:12.20; 3. S. Crampton (GB), 451557110185984:12.20. 22,517,998,136,852,480,000 METRES: 1. S. Crampton (GB), 903114220371968:24.40; 2. S. Crampton (GB), 903114220371968:24.40; 3. S. Crampton (GB), 903114220371968:24.40. 45,035,996,273,704,960,000 METRES: 1. S. Crampton (GB), 180622844074336:48.80; 2. S. Crampton (GB), 180622844074336:48.80; 3. S. Crampton (GB), 180622844074336:48.80. 90,071,992,547,409,920,000 METRES: 1. S. Crampton (GB), 361245688148672:09.76; 2. S. Crampton (GB), 361245688148672:09.76; 3. S. Crampton (GB), 361245688148672:09.76. 180,143,985,094,819,840,000 METRES: 1. S. Crampton (GB), 722491376297344:19.52; 2. S. Crampton (GB), 722491376297344:19.52; 3. S. Crampton (GB), 722491376297344:19.52. 360,287,970,189,639,680,000 METRES: 1. S. Crampton (GB), 1444982752594688:39.04; 2. S. Crampton (GB), 1444982752594688:39.04; 3. S. Crampton (GB), 1444982752594688:39.04. 720,575,940,379,279,360,000 METRES: 1. S. Crampton (GB), 2889965505189376:07.88; 2. S. Crampton (GB), 2889965505189376:07.88; 3. S. Crampton (GB), 2889965505189376:07.88. 1,441,151,880,758,558,720,000 METRES: 1. S. Crampton (GB), 5778131010378752:15.76; 2. S. Crampton (GB), 5778131010378752:15.76; 3. S. Crampton (GB), 5778131010378752:15.76. 2,882,303,761,517,117,440,000 METRES: 1. S. Crampton (GB), 11556262020757504:31.52; 2. S. Crampton (GB), 11556262020757504:31.52; 3. S. Crampton (GB), 11556262020757504:31.52. 5,764,607,523,034,234,880,000 METRES: 1. S. Crampton (GB), 23112524041515008:06.26; 2. S. Crampton (GB), 23112524041515008:06.26; 3. S. Crampton (GB), 23112524041515008:06.26. 11,529,215,046,068,469,760,000 METRES: 1. S. Crampton (GB), 46225048083030016:12.52; 2. S. Crampton (GB), 46225048083030016:12.52; 3. S. Crampton (GB), 46225048083030016:12.52. 23,058,430,092,138,939,520,000 METRES: 1. S. Crampton (GB), 92450096166060032:25.04; 2. S. Crampton (GB), 92450096166060032:25.04; 3. S. Crampton (GB), 92450096166060032:25.04. 46,116,860,184,277,879,040,000 METRES: 1. S. Crampton (GB), 184801362320120064:05.02; 2. S. Crampton (GB), 184801362320120064:05.02; 3. S. Crampton (GB), 184801362320120064:05.02. 92,233,720,368,545,758,080,000 METRES: 1. S. Crampton (GB), 369602724640240128:10.04; 2. S. Crampton (GB), 369602724640240128:10.04; 3. S. Crampton (GB), 369602724640240128:10.04. 184,467,440,737,091,516,160,000 METRES: 1. S. Crampton (GB), 739205449280480256:20.08; 2. S. Crampton (GB), 739205449280480256:20.08; 3. S. Crampton (GB), 739205449280480256:20.08. 368,934,881,474,183,032,320,000 METRES: 1. S. Crampton (GB), 147960978560960512:04.04; 2. S. Crampton (GB), 147960978560960512:04.04; 3. S. Crampton (GB), 147960978560960512:04.04. 737,869,762,948,366,064,640,000 METRES: 1. S. Crampton (GB), 295917517121921024:08.08; 2. S. Crampton (GB), 295917517121921024:08.08; 3. S. Crampton (GB), 295917517121921024:08.08. 1,475,739,525,896,732,129,280,000 METRES: 1. S. Crampton (GB), 591835034243842048:16.16; 2. S. Crampton (GB), 591835034243842048:16.16; 3. S. Crampton (GB), 591835034243842048:16.16. 2,951,479,051,793,464,458,560,000 METRES: 1. S. Crampton (GB), 1183670068487684096:32.32; 2. S. Crampton (GB), 1183670068487684096:32.32; 3. S. Crampton (GB), 1183670068487684096:32.32. 5,902,958,103,586,928,917,120,000 METRES: 1. S. Crampton (GB), 2367316136975368192:06.46; 2. S. Crampton (GB), 2367316136975368192:06.46; 3. S. Crampton (GB), 2367316136975368192:06.46. 11,805,916,217,173,857,824,000 METRES: 1. S. Crampton (GB), 4734632273951716384:12.92; 2. S. Crampton (GB), 4734632273951716384:12.92; 3. S. Crampton (GB), 4734632273951716384:12.92. 23,611,832,434,347,715,648,000 METRES: 1. S. Crampton (GB), 9468264547903432768:25.84; 2. S. Crampton (GB), 9468264547903432768:25.84; 3. S. Crampton (GB), 9468264547903432768:25.84. 47,223,664,868,695,431,296,000 METRES: 1. S. Crampton (GB), 18936531719806865536:05.18; 2. S. Crampton (GB), 18936531719806865536:05.18; 3. S. Crampton (GB), 18936531719806865536:05.18. 94,447,329,737,390,872,592,000 METRES: 1. S. Crampton (GB), 37873063439613731072:10.36; 2. S. Crampton (GB), 37873063439613731072:10.36; 3. S. Crampton (GB), 37873063439613731072:10.36. 188,894,659,474,781,745,184,000 METRES: 1. S. Crampton (GB), 75746126879227462144:20.72; 2. S. Crampton (GB), 75746126879227462144:20.72; 3. S. Crampton (GB), 75746126879227462144:20.72. 377,789,318,949,563,568,368,000 METRES: 1. S. Crampton (GB), 151492253754548924288:04.36; 2. S. Crampton (GB), 151492253754548924288:04.36; 3. S. Crampton (GB), 151492253754548924288:04.36. 755,578,637,899,127,137,726,736,000 METRES: 1. S. Crampton (GB), 302985275818117857568:08.72; 2. S. Crampton (GB), 302985275818117857568:08.72; 3. S. Crampton (GB), 302985275818117857568:08.72. 1,511,157,375,798,254,275,453,472,000 METRES: 1. S. Crampton (GB), 6059705516362357151536:17.44; 2. S. Crampton (GB), 6059705516362357151536:17.44; 3. S. Crampton (GB), 6059705516362357151536:17.44. 3,022,314,751,596,508,508,904,000 METRES: 1. S. Crampton (GB), 1211941102307272303072:03.72; 2. S. Crampton (GB), 1211941102307272303072:03.72; 3. S. Crampton (GB), 1211941102307272303072:03.72. 6,044,623,102,119,016,017,808,000 METRES: 1. S. Crampton (GB), 2423846042042364606144:07.44; 2. S. Crampton (GB), 2423846042042364606144:07.44; 3. S. Crampton (GB), 2423846042042364606144:07.44. 12,089,246,204,238,035,616,000 METRES: 1. S. Crampton (GB), 4847692084084729212288:14.88; 2. S. Crampton (GB), 4847692084084729212288:14.88; 3. S. Crampton (GB), 4847692084084729212288:14.88. 24,178,492,408,476,071,232,000 METRES: 1. S. Crampton (GB), 9695384168169458525568:29.76; 2. S. Crampton (GB), 9695384168169458525568:29.76; 3. S. Crampton (GB), 9695384168169458525568:29.76. 48,356,984,816,952,171,464,000 METRES: 1. S. Crampton (GB), 19390767336338911111136:05.92; 2. S. Crampton (GB), 19390767336338911111136:05.92; 3. S. Crampton (GB), 19390767336338911111136:05.92. 96,713,969,633,904,322,928,000 METRES: 1. S. Crampton (GB), 3878153467267782222272:11.84; 2. S. Crampton (GB), 3878153467267782222272:11.84; 3. S. Crampton (GB), 3878153467267782222272:11.84. 193,427,939,267,808,645,856,000 METRES: 1. S. Crampton (GB), 7756306934535564444544:23.68; 2. S. Crampton (GB), 7756306934535564444544:23.68; 3. S. Crampton (GB), 7756306934535564444544:23.68. 386,855,878,535,611,291,712,000 METRES: 1. S. Crampton (GB), 15512713869071111111111:04.72; 2. S. Crampton (GB), 15512713869071111111111:04.72; 3. S. Crampton (GB), 15512713869071111111111:04.72. 773,711,757,071,222,423,424,000 METRES: 1. S. Crampton (GB), 3102542743628222222222:09.44; 2. S. Crampton (GB), 3102542743628222222222:09.44; 3. S. Crampton (GB), 3102542743628222222222:09.44. 1,547,423,514,042,846,848,000 METRES: 1. S. Crampton (GB), 6215085487256444444444:18.88; 2. S. Crampton (GB), 6215085487256444444444:18.88; 3. S. Crampton (GB), 6215085487256444444444:18.88. 3,094,847,028,093,693,696,000 METRES: 1. S. Crampton (GB), 124301707145111111111111:03.72; 2. S. Crampton (GB), 124301707145111111111111:03.72; 3. S. Crampton (GB), 124301707145111111111111:03.72. 6,189,694,056,187,387,392,000 METRES: 1. S. Crampton (GB), 24860341428222222222222:07.44; 2. S. 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Being in a job where you are really happy is a matter of luck. Luckily, at Manpower we believe there is a lot more to finding the job where you will be happy than just luck alone. That's why we expertly match each one of our temporary secretaries to their assignments, and then add all other benefits such as excellent pay rates, holiday entitlements and sickness and accident cover - and FREE World Processor training.

This approach has enabled our temporary staff to work on assignments that really do match up to their expectations. It has also helped to make Manpower the world's largest temporary help company. We would like to help you realise your job expectations. Call us now.

MANPOWER

TEMPORARY SERVICES

Tel: 225 0505

24 hour answering service

...its appreciation of the sterling efforts during the year of our loyal staff, especially that nice temporary typist we took on for a week last June...



PERSONAL ASST/SECRETARY International Scotch Whisky Co.

You will work in a small dynamic export team, largely for the MD but covering all aspects of the operation.

The Company is the Whisky Division of a major international beverage group and the job in the London export office is both interesting and demanding. Apart from high level secretarial skills you should enjoy working with people including customers from overseas.

As all managers here frequently you need to be a self-starter and capable of working independently, and as we deal extensively with France, total fluency in French is essential. A degree of fluency in other languages would be an advantage. The export office is based at the Great West Road in Brentford, and the salary and benefits package will be very competitive, as would be expected from a major international group. Please send your CV with a recent photograph to Box 2268 T The Times.

MERCHANT BANKERS to £10,500

Based in the City, this prestigious merchant bank seeks a socially confident secretary/P.A. to a senior banking executive. A banking background is preferable but not essential. 100/65 skills needed.

CO-ORDINATOR to £12,000

A very successful int. bank seeks a results, well organised person to coordinate a team of young secretaries & ensure the day-to-day running of the office. Excellent benefits package offered. 100/65 skills needed.

City 01-240 3551 Covent Garden 01-240 3551 West End 01-240 3533 Elizabeth Hunt RECRUITMENT CONSULTANTS

Bernadette of Bond St

No. 55, Strand (near Fenchurch St) 01-629 1204 FOR EMPL. TEMPORARIES

PART-TIME IN BELGRAVIA

Our client, a successful American journalist in the arts field seeks a PA to work part-time from her elegant home in Belgravia. The right candidate will have an interest in the arts and French (knowledge of French useful), and be a thoroughly professional secretary with good skills & a knowledge of basic bookkeeping & computers. Additional responsibility for 2 hours, replacing independently to correspondence & preparing articles for press all part of this rare & interesting post. Hours negotiable. 01-606 1611

Senior Secretaries

If you have buying experience, can work without supervision and have lots of initiative, then this import/export company are eager to meet you. You will primarily be involved in the purchasing of equipment in the Diamond industry.

Please call me now Caroline Weston on 734 0157 151 Regent Street London W1

COLLEGE LEAVERS / 2nd JOBBERS £8,000-£9,000

Escaping employer, W1, offers outstanding salary package for motivated young people with excellent secretarial skills (shorthand and typing). Total involvement - excellent social life. Please ring Masterlock Recruitment 938 1718

Admin Sec/PA To Director of an expanding International Research Centre, St James. Salary £8,500 to £9,500 WP experience, call 930 3799

ALFRED MARKS Recruitment Consultants

North Sea Oil to £8,250

This is an excellent opening for a young 'second jobber', as secretary to the young administrator of this offshore operators' association. High in admin. content, the work is varied and interesting. Travel, diaries, minutes etc. plus lots of telephone liaison and involvement, based in pleasant offices in Harrods. You should have accurate shorthand/typing, and at least one year's secretarial experience. Age 20+. Please telephone 01-493 5787.

Gordon Yates Ltd, 35 Old Bond Street, London W1 (Recruitment Consultants)

Ask Alfred Marks

Purchasing assistant £8,000

If you have buying experience, can work without supervision and have lots of initiative, then this import/export company are eager to meet you. You will primarily be involved in the purchasing of equipment in the Diamond industry.

Please call me now Caroline Weston on 734 0157 151 Regent Street London W1

RECEPTIONIST/TYPIST

Design studio requires Receptionist/Typist with good telephone manner. Apply in writing enclosing CV to: Mini Cheales at Mary Fox Linton Ltd., 249 Fulham Road, London, SW3

ALFRED MARKS Recruitment Consultants

Ask Alfred Marks

Departmental Secretary up to £11,500

Departmental Secretary required, preferably with Marketing background, to join leading international organisation in Fulham. Candidates must have proven leadership skills, plus a sound knowledge of Word Processing Systems. A demanding job where organisational and interpersonal skills are of prime importance.

Please ring Alfred Marks Recruitment Consultants 160 The Centre Fitcham Middlesex 890 0286

ALFRED MARKS Recruitment Consultants

Ask Alfred Marks

Secretary PA total package £11,000 25 plus - WP cross training

Are you used to working at senior partner level with experience in banking - financial environment? Do you have shorthand speeds 120/60 with knowledge of Word Processing (will be using Wang OCS)? If so then this firm of marine solicitors situated in fabulous offices in the heart of the city can't wait to see you!

Call Samantha James Alfred Marks St. James have to help you!
41 Pall Mall St James London SW1 01-839 4833

ALFRED MARKS Recruitment Consultants

Ask Alfred Marks

6He'll be in safe hands while I'm away. I'm getting him a temporary from...

Senior Secretaries
1 CITY 01-400 1001 WEST END 01-428 0022
The first numbers to ring

ALFRED MARKS Recruitment Consultants

Secretary/PA

Required for small, busy West End office based on Top Saville Row (tailoring firm). Must be able to work on own initiative, and have speeds of 80/50. Salary £7,000 negotiable plus LV's.

Please enclose a full CV to: Mr A. J. Granger 16 Saville Row London W1

ALFRED MARKS Recruitment Consultants

RECEIPT/TELEPH £8,000

To join a small friendly business of 20 years trading ability & prev. self-starter in W/P/secretarial. Benefits inc. W/P/established 40 years & 100% yearly salary reviews.

MAYFAIR RECEIPT £7,000

A small friendly holding co. seeks a bright, well grounded, well spoken, experienced receipt/teleph. Typing ability not essential.

ADVERTISING RECEIPT £7,000 Neg.

A small & successful advertising agency seeks a well grounded young professional to operate their busy receipt/teleph. Typing ability essential.

City 01-240 3551 Covent Garden 01-240 3551 West End 01-240 3533 Elizabeth Hunt RECRUITMENT CONSULTANTS

PERSONNEL - ADMIN/CO-ORDINATOR £9,000 (early review)

Our client, an established and expanding international manufacturing company based near Brighton has an opening for a PA. You will be involved in all aspects of personnel & admin. You will be responsible for the organisation of the International Division's premises. Skills of 90/60 (although shorthand occasionally required) and a keen eye for detail are essential. Please call: 588 5535

Crone Corkill

Recruitment Consultants 18 Eldon Street, EC2

PA SECRETARY

For the Managing Director. You must have good skills (90/60) shorthand, word processing, and a keen eye for detail. You will be responsible for the organisation of the International Division's premises. Skills of 90/60 (although shorthand occasionally required) and a keen eye for detail are essential. Please call: 01-493 4099 for an interview. Salary negotiable. No agencies.

STELLA FISHER

10 STRAND WC2 01-836 6644

Ask Alfred Marks

Second in Command £8,500

A very well established client of mine in Victoria requires a shorthand/audio secretary, to join their professional team of consultants. Full training given on WP, typing of reports, administration duties, arranging meetings, keeping diary etc.

If you are 23 plus and wish to work in a hectic environment call Sue Morris NOW on 628 6886

ALFRED MARKS Recruitment Consultants

SECRETARY

Required for Managing Director of leading medical publishing company.

Applicants should have had at least two years' experience as senior personal secretaries. They should be good organisers with a strong desire to become deeply involved in the workings of a small, vigorous company.

Salary in the range £8,500-£9,500 with a review in October. Other benefits include private health care and non-contributory pension scheme.

Applications in writing with cv to: Mrs S. Ridler, The Update Group Ltd, 33-34 Alfred Place, London WC1E 7DP.

ALFRED MARKS Recruitment Consultants

ADMIN SEC to £3,900 W1

80% Administration & 40% sec work whilst assisting Senior Exec of leading Beverage organisation 100/60, age 25+.

SENIOR SEC. £3,900 W1

Senior partner with distinguished clients needs skilled secretary over 28, well educated & presented to cope with a very busy job.

ADVERTISING SEC. £3,900 W1

Director of publishing side needs superb 22+ year old sec with 100/60. Good all rounder with experience.

Call 408 1631 MIDDLETON JEFFERS Recruitment Consultants

MARKETING SECRETARIES £6,500-£8,500

Busy Promotions Team urgently seek TWO young Secretaries to assist Director. Good typing skills required. 8/11 or audio not essential. Lucrative offices, training facilities.

Details Steve Mills 499 9274 RECONS

Ask Alfred Marks

Assistant Cashier £3,500 plus benefits

Your five years previous cashier experience will be welcomed by this international hotel group. Will train on accounts to full balance. This is a very friendly team and if you are 28-40 and have a good educational background, plus previous cashier experience, this company would like to see you now.

Please phone Caroline Weston for immediate interviews on 734 0157 151 Regent Street London W1

ALFRED MARKS Recruitment Consultants

Multilingual Services

seek experienced bilingual secretaries who would prefer to work locally. Salaries in region of £3,000 - £3,500.

French/English - Harrow Interesting post involving production of world famous publication. Good skills required plus ability to translate both ways & use latest technology.

German/English - Wembley Well known manufacturers of luxury article seek numeric secretary with good spoken and written German for their financial controller, shorthand an asset.

Multilingual Services Recruitment Consultants 22 Charing Cross Road, WC2. 01-836 3794/5

PERSONAL ASSISTANT £11,000 neg.

If you are 25+ have minimum skills of 100/60 and experience as Director W1 really look after their people, and presently require a 'switched-on' secretary for one of their youngest, liveliest Partners. Involved in the sale and management of properties, you will look after clients and sites and handle things in his absence. This is a super job for someone with a lively mind, good presentation and good audio typing. Age 22+.

Please telephone 01-493 5787. Gordon Yates Ltd, 35 Old Bond Street, London W1 (Recruitment Consultants)

STELLA FISHER

10 STRAND WC2 01-836 6644

BI LINGUAL SEC/ASSISTANT TO £9,500

For a substantial role in a major international company. You will be responsible for the organisation of the International Division's premises. Skills of 90/60 (although shorthand occasionally required) and a keen eye for detail are essential. Please call: 01-493 4099 for an interview. Salary negotiable. No agencies.

01-493 4099 for an interview. Salary negotiable. No agencies.

BOND STREET BUREAU 22 South Molton St. W1 (Rec Cons)

629 3692 629 5588

GRADUATE APPOINTMENTS

7 PRINCES STREET W.1 01-629 7262

SECRETARY No Shorthand - £8,500

You will be given your own office by this two sector consultants with a company in Victoria it is a responsible job with opportunities for WP training. Good typing skills required. 8/11 or audio not essential. Lucrative offices, training facilities.

Details Steve Mills 499 9274 RECONS

STELLA FISHER

LA CRÈME DE LA CRÈME

Trade 01-278 9161/5

SECRETARY (NO SHORTHAND)
Leading W1 professional firm seeks experienced Secretary for their deputy chairman. Loss of admin, audio and word processing (with cross-train) and you'll have lots of excellent working conditions £9,000.
Please phone Charmaine Doherty on 930 5733 (Press Cons)

PA SEC ENTERTAINMENT CO £9,000
Dynamic MD seeks well groomed PA with excellent skills & experience to assist him in his artistic management & record co. Lots of client liaison & full responsibility for office in his absence. Please call Louise Taylor on 692 3012 Staffplan rec cons.

Secretary/Administrator
IN BUSY ARCHITECTS OFFICE
General Secretarial duties plus all Admin to ensure smooth running of small, friendly office, in Holborn. Age 25+. Salary £3,000 negotiable.
CV to: MEPK Architects 19 John Street London WC1N 2EA Telephone 405 2471

"Experience Secretary"
urgently required by 12-strong internationally renowned architectural practice in Camden Town. Initiative and commitment essential. Partnership as a member of the management team after initial six months is offered. Short-hand not required. Starting salary about £7,500 p.a. Please write or phone Claire Horne, Edward Cullinan Architects, 57d Jamestown Road, London NW1 7DB. 01-485 2267

SCHOOL SECRETARY
Required early September. We are seeking a person with sound general office experience, good administrative experience and good shorthand and typing. The work is varied, and involves contact with many different people and aspects of school life. Full-time post. Salary negotiable.
Please apply in writing, with recent testimonials and names of two referees.
The Headmistress WYCOMBE ABBEY SCHOOL, High Wycombe, Bucks/Hampshire HP11 1PE

Secretaries
If you like being kept busy and want a job where you will use your initiative - come and work for our Project Management team in Mayfair. Salary £7,500 and big discount on wide range of goods.
Telephone Paula Wallace on 409 2322 (no agencies)

PA SEC TRAVEL/PUBLISHING £7,500 + Benefits
An opportunity to enter the travel world while enjoying every interest offered in publishing. This famous company requires an assistant to the Editor of an international travel magazine. You must have good secretarial skills (80/50), O/A level education, initiative and previous experience and will expect to become fully involved in varied admin and research work. For full details phone Chris Waters on 01-631 6545 Crawford Recruitment

PROJECT PA c.£9,750 PROPERTY CO.
Opportunity to get fully involved in coordinating important South Bank project. Full PA duties. Extensive liaison with architects, consultants & designers. Luxurious offices, excellent company benefits.
Ring Claire Cooper 240 8211 Staffplan Rec Cons.

EXECUTIVE SECRETARY c.£11,000 p.a.
Major UK Company, Victoria, seek an Assistant (25-45 years) to Senior Manager. Good standard and Senior Processing experience. Will cross train on Wang WP. Flexibility and negotiating skills essential. Great opportunities and benefits.
VERONICA LAPA 937 6525
CENTCOM

SECRETARY/GENERAL ASSISTANT
required in the Home Furnishing Design Department at Lymington Design Centre. Must have minimum of one year's secretarial experience. Good typing necessary, but rusty shorthand would be acceptable. Full driving licence essential. Age 25+. Please reply in writing with full CV to: Bridget Bailey, Home Furnishing Design Department, 49 Tempusway Road, Clapham, London SW12 8DE.

TEMPS TOP SUMMER RATES
Secretaries, varied Proc. A huge number of secretarial jobs available in the UK for the summer months. Call Kim or Kate on 629 2200 for details. Partnership Temp - you'll love it!
Pathfinders
22 Madingley Road, W1
Tel: 01-235 3222

Ask Alfred Marks
WP Operator/Typist
Your WP operator and good typing skills are required by the firm of a specialist recruitment W1. Please call Gaby for an immediate appointment on 724 6157 151 Regent Street London W1

RECEPTIONIST £8,200
An experienced receptionist to be recruited for a major company for their London office. The position involves a varied range of duties including reception, typing and general office work. Salary £8,200 per annum. Please apply to: **Bernadette of Bond St.** No.55 (next door to Fenwick's) 01-629 1204

SPECIAL PERSON...
Required for group personal manager of public company with world-wide interests. Someone dynamic, Administration of Dept including org of senior secretarial recruitment, & excellent customer service. Extensive varied position ideal for married person, salary £9,000 to £9,500 p.a., 25/40 Green Park, London W1

P.A in SW6
Small creative agency requires someone efficient and presentable to organise the two directors.
Creative typing, office administration and enthusiasm are essential for this interesting, varied and responsible position.
Please write with cv to: Ginn Jeffery & Partners, 175 Munster Road, Fulham, London SW6 6DA.

Perfumery and Cosmetics
Rapidly expanding company seeks a P.A./Secretary to Managing Director. Highly organised and confident to work on own initiative and deal with suppliers essential. Prospects of rapid promotion to executive status in near future. £8,500 per annum. Ring 01-965 1010 for appointment.

A LEGAL BEAGLE £8,500
These well-known City solicitors are able to train an experienced legal secretary in an exciting and challenging environment. You will be using all your skills to work with other staff. Most days in modern open plan offices.
377 8600
Word Plus
The WP Specialist

c.£10,500+
For top secretary to resident. Interest Co. SW1. Interesting and varied with personal work. Excellent opportunities. Most days in modern open plan offices. Most days in modern open plan offices.
c.£10,000
Office administrator/receptionist W1. Excellent opportunity to work with established and experienced staff as well as to develop your own skills. Telephone Caroline Weston on 01-876 2848/8955

KNIGHTSBRIDGE SOLICITORS
require legal secretary for young partner. Mainly word processing (training available). Good telephone manners essential. Free lunches. Salary £8,000+.
Tel: 01-235 9231 (No Agencies)

PR Directors Sec PA Age 20+ Train on WP
A City PR company requires a competent PA to work for the PR Director on a one-to-one basis. SH is not necessary but is an advantage. Applicants must be well educated and able to cope with a wide variety of duties. Sal. £9,000+ net. Tel: Angus Wilson
01-626 8524
D.T. Selection (Rec Cons)

ADVERTISING - £8,000
Sense of humour? On the ball? You're half way there! Add SH, Typo and some relevant experience and you'll be PA to a Sr Accounts Director of young but established W1 advertising agency. Help us get what it takes for this and other positions in advertising and media.
Call THE HARB GRAFTING EMP AGENCY on 01-734 8844

VENTURE CAPITAL
Administrator/Secretary required for leading Venture Capital firm in W1. Excellent opportunity for a dynamic, energetic and confident person to use own initiative in this small fast moving and exciting business. Lovely office, Age 24+, salary negotiable. Send CV in the first instance to: VICTORIA HODGSON 24 BRISTOL SQUARE, London, W1P 1PS. 01-730 5148 (Rec. Cons.)

ART ENTHUSIAST £9,000
Wonderful opportunity for real creative person to join a leading gallery. With your previous gallery or museum experience you will be able to bring a fresh perspective to our team. Salary £9,000 p.a. plus benefits. Send CV in the first instance to: JAYGAR (Rec. Cons.) 01-730 5148

Sec/Admin £9,000 + Bens
Excellent Sec. Admin. to join this rapidly expanding sales company. Act as Social Secretary meeting & greeting clients, typing, etc. and being responsible for the smooth running of the office. If you have an outgoing personality and a flair for organisation please phone now (Rec Cons.)
abbatt
01-937 3676

Interviewer
required for small West End consultancy. Previous employment agency experience preferred. Salary - circa £15,000 p.a.
Contact Mrs P Dickens, Pamela Dickens Rec Cons, No. 1, New Burlington St, London, W1. 01-438 1491/6

PERSONNEL OPPORTUNITY
A combination of skills is required for the top personnel officer in a leading financial services company. The position involves a wide range of duties including recruitment, training and development. Salary £10,000 p.a. plus benefits. Send CV to: STELLA FISHER 111 Strand WC2R 01-556 6666

Ask Alfred Marks
Personnel Secretary £8,500 plus
For the first six months work as a personnel secretary and be involved in all aspects of personnel, after this time you will become secretary to the chairman of this world famous company. So if you have shorthand and typing skills of 100/50 plus previous personnel experience. Please telephone Caroline Weston on 734 0157 151 Regent Street, London W1
ALFRED MARKS
Recruitment Consultants

Secretary PA
For a leading international interior design company verified administration & full secretarial responsibilities regarding organised & confident 28 years person. An opportunity for total involvement in development of a fast growing office. Please apply with CV to: Mrs Sturck, 18b Charles Street, London W1.

SENIOR SECRETARY ARCHITECTS. £9,800
Award winning design Architects need a secretary for their modern office. Good typing and communication skills essential for high level position.
353 0127
107-110 Fleet Street EC4

SECRETARY
for busy international professional office, fast accurate typing and shorthand, knowledge of P.A. and sales an advantage. Salary £8,000.
Hardy, RHL, Carruth, Chartered Quality Surveyors, 25 Gosfield Street, W17 7BB
Tel. 01-836 2225

La crème de la crème
appears every day and is featured on Mondays, Wednesdays and Thursdays

SECRETARY/P.A. £9,700
To work for an international Co. based in Victoria. Very senior position so organizational skills are essential. 80/55 SH. Typo speeds to work for one of the leading W1. Ring Upton Personnel 01-828 2727

SEC/PA £9,000
For professional creative but intelligent person with lots of initiative. Good skills, plenty of involvement/flexibility contact, Call MICHAEL BURROUGHS ASSOCIATES Telephone 01-491 7883

SUPER SECRETARIES

01-837 0668

TUNE INTO TV £8,900
A major TV network seeks a young secretary to join an executive. Excellent benefits etc. 5 weeks holiday. You enjoy a full PA role. 100/55 skills needed.
W1 PA £9,000
Join our client, an int. trading co. as personal assistant to their MD. This position is far from routine & is not totally deskbound. Ideal for a well-organized, confident secretary. 100/55 skills needed.
PA TO A PRESIDENT £10,500
A small major co. seek a mature, socially confident PA/Secretary to their vice-president. Lots of interesting work. 100/55 skills needed.
City 01-240 3551
Covent Garden 01-240 3531
Elizabeth Hunt
RECRUITMENT CONSULTANTS

SYNERGY RECRUITMENT COLLEGE LEAVERS TO £6,500
EXPERIENCED PERSONNEL. The main position comprises the best of secretarial skills, typing, shorthand and investment & sec. exp. to be gained in a major W1 financial institution. Excellent benefits, 5 weeks holiday, 100/55 skills. Please apply to: SYNERGY RECRUITMENT, 107-110 Fleet Street, London EC4A 3DF. Tel: 01-493 7000

CAROLINE KING SECRETARIAL APPOINTMENTS
RECEPTIONIST £6,500
Become an important member of our team in our busy expanding Mayfair Recruitment Consultancy. We need a young, enthusiastic person with an excellent telephone manner & good accurate typing skills. Lots of variety & excellent benefits. For more information contact: 499 8970

SECRETARY/RECEPTIONIST
required for small office of property company in Chelsea. Ability to use own initiative, typing fast and shorthand, good organizational skills essential. Excellent references available. Please phone 01-352 7192 or write enclosing cv and references to: LODGE HOUSE, BEAUFORT ST., London, SW7.

Royal College of Music Temporary Secretary
Required by the Opera School for September for approximately 2 terms to cover maternity leave. Preferred age 22 to 32 with excellent secretarial skills (shorthand/typing) and experience. Salary £7,170 to £7,888 PA.
Written applications with CV to Director of Opera, Royal College of Music, Prince Consort Rd, London SW7 2BS by 10th July.

OIL CO.
Small W1 Exploration Company is seeking a bright and well presented person to join their office as Receptionist/Typist. Excellent opportunity to receive training in all types of office skills (word processing, filing, etc.). To start mid-July, 4 weeks holiday. The salary is £5,500 per annum. Please telephone David Gibbs on 01-638 2000 (no agencies please)

UP TO £6 P.H.
We have openings for senior SH/Audio Secretaries (100/80) with WP experience (not 154). Disruptive/Wang/Olivetti ET 3511 starting immediately. Join our team of professional temps. Excellent benefits. Please telephone 01-228 8427 or call in at 4 Port Street, London, SW1 (Rec Cons).

URGENT-URGENT-URGENT TEMPS
We urgently require the following temporary staff for long and short term bookings, all London areas, excellent rates plus holiday and bank holiday pay. "Start now"
1. Legal WP sec, shorthand audio up to £8.50 p.h.
2. Legal audio/shorthand secs up to £8.50 p.h.
3. Shorthand secs for media company £24.00 to £24.70 p.h.
For immediate start now and variety of assignments, ring Mary on 242 0785
Personnel Appointments

TEMPS TEMPS TEMPS
ADVERTISING & PR
We have openings for experienced secretaries for long and short term bookings, all London areas, excellent rates plus holiday and bank holiday pay. "Start now"
1. Legal WP sec, shorthand audio up to £8.50 p.h.
2. Legal audio/shorthand secs up to £8.50 p.h.
3. Shorthand secs for media company £24.00 to £24.70 p.h.
For immediate start now and variety of assignments, ring Mary on 242 0785
Personnel Appointments

INTERVIEWS TO £7,000. A young Secretary with excellent shorthand and typing skills is required by this company. Excellent benefits, 5 weeks holiday, 100/55 skills. Please apply to: SYNERGY RECRUITMENT, 107-110 Fleet Street, London EC4A 3DF. Tel: 01-493 7000

PROBLEM SOLVING administrator £9,500. This prestigious recruitment/overseas organization has a position for a dynamic, confident and experienced administrator. The position involves a wide range of duties including recruitment, training and development. Salary £9,500 p.a. plus benefits. Send CV to: SYNERGY RECRUITMENT, 107-110 Fleet Street, London EC4A 3DF. Tel: 01-493 7000

SECRETARY/PA required for major of international office. Excellent benefits, 5 weeks holiday, 100/55 skills. Please apply to: SYNERGY RECRUITMENT, 107-110 Fleet Street, London EC4A 3DF. Tel: 01-493 7000

COVENT GARDEN P.R. £7,500
Involved in the marketing of a new product. Excellent benefits, 5 weeks holiday, 100/55 skills. Please apply to: SYNERGY RECRUITMENT, 107-110 Fleet Street, London EC4A 3DF. Tel: 01-493 7000

GRADUATE SECRETARY, £8,000 + benefits. Major international company seeking a bright and well presented person to join their office as Receptionist/Typist. Excellent opportunity to receive training in all types of office skills (word processing, filing, etc.). To start mid-July, 4 weeks holiday. The salary is £8,000 per annum. Please telephone David Gibbs on 01-638 2000 (no agencies please)

FAMOUS NIGHT CLUB W1. Required membership secretary for the club. Excellent benefits, 5 weeks holiday, 100/55 skills. Please apply to: SYNERGY RECRUITMENT, 107-110 Fleet Street, London EC4A 3DF. Tel: 01-493 7000

URGENT-URGENT-URGENT TEMPS
We urgently require the following temporary staff for long and short term bookings, all London areas, excellent rates plus holiday and bank holiday pay. "Start now"
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3. Shorthand secs for media company £24.00 to £24.70 p.h.
For immediate start now and variety of assignments, ring Mary on 242 0785
Personnel Appointments

To place your Recruitment Advertisement with Times Newspapers please telephone 01-837 1234 Ex 7600 or 598

Alternatively you may write to:
Times Newspapers Ltd, Classified Dept, FREEPOST, London, WC1 8BR

DIARY OF THE TIMES CLASSIFIED

Over 1 1/2 million of the most affluent people in the country read the classified columns of The Times. The following categories appear regularly every week, and are generally accompanied by relevant editorial articles.

Use the coupon (right), and find out how easy, fast and economical it is to advertise in The Times Classified.

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TUESDAY Computer Horizons: a comprehensive guide to the market. Legal Appointments: Solicitors, Commercial Lawyers, Legal Officers, Private & Public practice.

WEDNESDAY La Crème de la Crème: Secretarial/PA appointments over £7,500. General secretarial. Property: Residential, Commercial, Town & Country, Overseas, Rentals.

THURSDAY General Appointments: Chief Executives, Managing Directors, Directors, Sales and Marketing Executives, Public, Finance and Overseas Appointments.

FRIDAY Motors: A complete car buyers' guide featuring established dealers and private sales. Business to Business.

SATURDAY Overseas Travel: Holidays abroad, Low cost flights, Cruises, Car hire, U.K. Travel: Hotels, Colleges, Holiday jets, Entertainment.

Fill in the coupon and attach it to your advertisement. Prior to its appearing, we will contact you with a quotation and confirm the date of insertion. Rates are £12 per line (min. 3 lines), Boxed Display £23 per single column column. Court and Social 16 per line all rates + 19% VAT.

PAY NO POSTAGE. Send to: Freepost The Times, Shirley Margolis, Classified Advertisement Manager, Times Newspapers Ltd, Freepost, London WC1X 9HP.

NAME: _____ ADDRESS: _____ TELEPHONE (Daytime) _____ DATE OF INSERTION _____

HORIZONS

The Times guide to career choice
Play the game, you children

"If we don't get it right in the classroom, we won't get it right anywhere", said Brian Wolfson, of the British Institute of Management...

Management Challenge is a computer-based game produced with Systems, but now used with school students by the BIM. Don Pitt, the competition organizer...

The students take over a company when it is two years old and go through all the decision making processes, explained Mr Pitt. "We advise schools to set up a board of directors, and appoint a managing director and three other executives to look after production, sales and finance..."

The company simulated in the program is a manufacturer of video machines. The students have access to a production plant where the machines are assembled...

Here is one schoolroom takeover that is being welcomed by responsible adults, writes Simon Walsh

Children are assembled, and supervise a sales team in both northern and southern regions. "The students have three or four different suppliers, and have to balance what they buy in with how many machines they have in operation..."

This year's competition, held last month, left enough bankrupt casualties on the way before the original entry was reduced to six finalists. The winners received computer equipment worth £1,500.

Students from Coloma Convent School, Croydon, enjoyed the business decision-making so much that they were arriving at school by 7.30 in the morning to use the computer.

Schools, by their very nature, can help to prepare their pupils for a business environment, suggests Mr Pitt. "A school is very much like a company if you reflect on it..."

"It would be perfectly possible for a computer program to simulate how the school is run, with the pupils taking part in the game. In this way, they could learn more about how their school is administered..."

Schools and colleges interested in competing in the next Management Challenge should contact Don Pitt at the British Institute of Management, Metropolitan House, Hagley Road, Birmingham B16 8TG.

UNIVERSITY OF LONDON
Chair of Computer Science tenable at Royal Holloway and Bedford New College

The Senate invite applications for the above Chair which will become vacant from October 1985. The Department of Statistics and Computer Science is part of the Faculty of one of the five departments of the University of London...

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SENIOR LECTURESHIPS/LECTURESHIPS

The University of Brunel, Darussalam, which is to come into being in October 1985, invites applications for Senior Lectureships/Lectureships in the following subjects: English, Chemistry, Mathematics, Physics, Education...

University of Oxford
PROFESSORSHIP OF THE PHYSICS AND CHEMISTRY OF MINERALS

The electors intend to proceed to an election to the newly established Professorship of the Physics and Chemistry of Minerals in the Department of Earth Sciences. The stipend of the professorship is at present £20,795.

University of Nottingham
ACADEMIC DEVELOPMENT IN MENTAL HANDICAP

Applications are invited from registered medical practitioners for a post of Lecturer in Mental Handicap. The appointee will be expected to teach on the postgraduate programme in Mental Handicap...

UNIVERSITY OF CAMBRIDGE
PROFESSORSHIP OF MECHANICS

Applications invited for the above Chair which is now vacant. Candidates should be working in the field of mechanical engineering and be willing to assume leadership for teaching and research in manufacturing engineering.

UNIVERSITY OF KENT AT CANTERBURY
FACULTY OF SOCIAL SCIENCES
TEMPORARY LECTURESHIPS IN INDUSTRIAL RELATIONS

Applications are invited for a post of Lecturer in Industrial Relations. The successful candidate will be expected to teach on the undergraduate programme in Industrial Relations...

UNIVERSITY OF SOUTHAMPTON
CHAIR OF APPLIED MATHEMATICS

Applications are invited for the Chair of Applied Mathematics. The successful candidate will be expected to teach on the undergraduate programme in Applied Mathematics...

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CRUCIAL EXAMS IN 1985?

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NEWSROUND

The dramatic upswing in graduate employment prospects signalled at the beginning of the year was confirmed by recruiters and career advisors at a London press conference last week.

The conference, organised by the Association of Graduate Careers Advisory Services (AGCAS) and the Central Services Unit (CSU) and the Standing Conference of Employers of Graduates (SCORE), revealed that employment prospects for graduates in 1985 are even better than in January. About 20 per cent of the available vacancies are still unfilled...

The proportion of new graduates going straight to United Kingdom employment was about 4-5 per cent higher than in the previous year. The proportion of those entering manufacturing industry was higher, while the proportion embarking on public service work was lower.

Competition by employers for the best talent in all academic disciplines was fierce and growing, with high selection standards. The number of graduates entering teaching or teacher-training in 1984 was lower than in 1983, and the shortage of mathematics, physics and chemistry teachers shows signs of getting worse and is regarded as a serious problem.

One clear sign of the continuing high demand for graduates is the

interest shown by employers in the Summer Recruitment Fairs being organized at eleven universities and polytechnics. A good example is the response to the biggest fair, held at London University today, tomorrow and Wednesday.

Brian Steptoe, the university's careers service head, said 180 employers were taking part, a number three quarters as large as the whole nationwide Easter term milk round. With many key students deciding to postpone their job hunting activities until after their final examinations, more than 30 per cent of the employers at the fair did not take part in the "milk round".

The Fair is being held at the Institute of Education, 20 Bedford Way, London WC1 HOAL (Geoffrey Hall). Further details from Mrs Jennifer Woolhead, University of London Careers Advisory Service, 50 Gordon Sq., London WC1 OPQ.

It is being claimed that high-flyer management schemes, which recruit mainly through graduate entry programmes, are inflexible in terms of size, and often in terms of the quality of people they produce. They produce elitist beliefs and can be damaging for high-flying graduates themselves if their ambitions are unfulfilled.

These are the main conclusions of an article by Wendy Hirsh, senior researcher at the Institute of Manpower Studies, published today in a new quarterly management journal Manpower Policy and Practice. She highlights the fact that high-flyer schemes often prove self-fulfilling

prophecies, because nobody in the company seeks to challenge the view that members of the scheme are really what they seem. It goes on to show that the pressure to succeed can lead to incidents of stress in young managers, and that participants do not stay long enough in tough management jobs at middle levels of organisations. The singular timing of careers in high-flyer schemes also means that women are unable to compete for senior management positions, unless they choose between career and family.

Manpower Policy and Practice is published by Gower Press in association with the Institute of Manpower Studies. Details from Tim Naylor, Gower Publishing, Gower House, Croft Road, Aldershot, Hampshire GU11 3HR.

Readers of Graduate Post will have noticed that the fortnightly newspaper - for graduates considering their career options - has undergone a face-lift. In addition to a wide range of careers information, including company profiles and advice on job qualifications, the newspaper now contains a cookery column, a crossword and book reviews on general interest as well as careers subjects.

Graduate Post is available free from graduate careers advisory services, students unions and career libraries. Graduates who register with PER receive one copy free and a reduced subscription. A full subscription costs £7.80 for six months and £1.50 for twelve months, from Graduate Post Subscription, New Opportunity Press, 76 St James's Lane, London N10 3RD.

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BRYANSTON SCHOOL. The headmaster is seeking to appoint a fully qualified Graduate Teacher to the staff in January 1986, who will take charge of a girls' boarding house in September 1986.

The Judd School, Tonbridge. The Governing Body invite applications for the post of Head Teacher of the Judd School, Tonbridge which is the present Head Master at the end of August 1985.

WORKSHOP COLLEGE Notts. The Midland Chapter of the Woodard Schools invites application for the post of HEAD of Workshop College which becomes vacant in April 1986 on the retirement of Mr. R. J. Roberts.

SUMMER SCHOOL For November Common Entrance Candidates and British School Children. Dates: 2 to 13. MILESTONE PREPARATORY SCHOOL, 86 New Bond Street, W1Y 9DF. Tel: 01-493 3545.

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